ANNEX C
Questionnaire

Organisation name:

Contact name & details within organisation:

Notes

- Please **DO NOT** alter the formatting. If you need additional space to complete your text then please use the 'Continuation Sheet' at the end of this Annex and reference the question to which the text relates to.
- Please feel free to make assumptions, *HOWEVER* you must list your assumptions in the spaces provided.
- Please **DO NOT** enter any company marketing or sales material as part of your answers within this market survey. But please submit such material as enclosures with the appropriate references within your replies. If you need additional space, please use the sheet at the end of this Annex.
- Please **DO** try and answer the relevant questions as comprehensively as possible.
- All questions within this document should be answered in conjunction with the summary of requirements in Annex B.
- All questions apply to Commercial or Government respondees as appropriate to their Commercial off the Shelf (COTS) or Government off the Shelf (GOTS) products.
- Cost details required in the questions refer to Rough Order of Magnitude (ROM) Procurement & Life Cycle cost, including all assumptions the estimate is based upon:
    - Advantages & disadvantages of your product/solution/organisation,
    - Any other supporting information you may deem necessary including any assumptions relied upon.

1. **Do you produce a product compliant with the specifications of Annex B? If so, please specify the name and type of the product. If not, please list any products that are deemed to be close to the specification and state the functional or performance deviations where relevant.**

2. **Is your product used by one or more NATO nations' or is it currently under military or government contract with a NATO nation? If so, state the approximate number of seat licenses and state the purchasing agency. Please do so in such a way as to not break any confidentiality or non-disclosure agreements.**

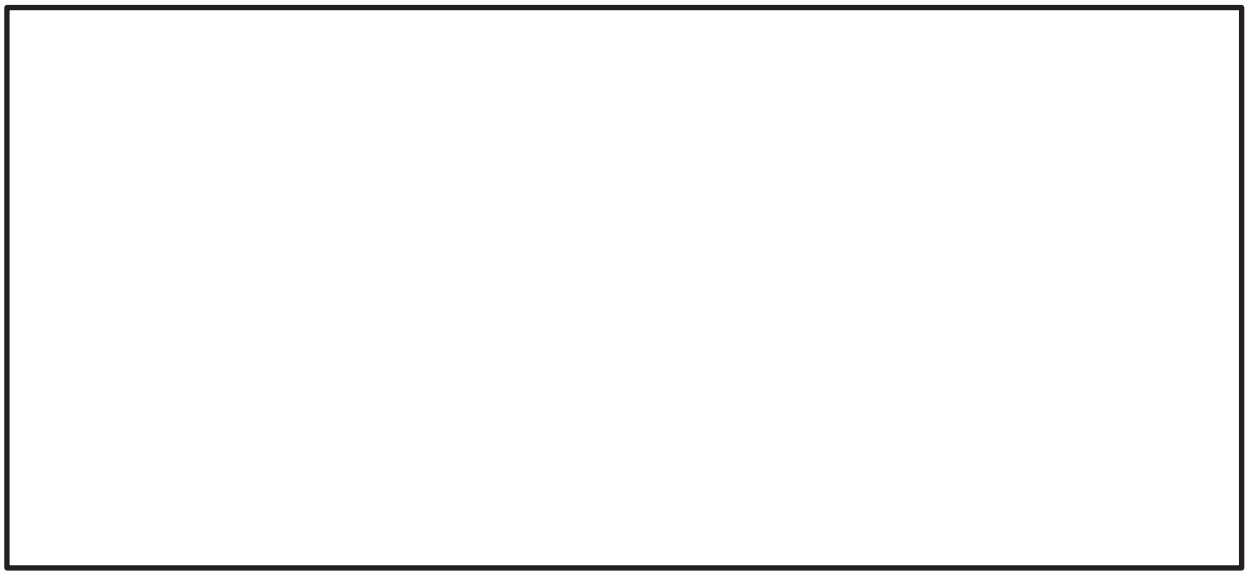
3. **What is your ROM license cost for your tool assuming 10 users? Provide the ROM price over 5 years and provide pricing by application if your tool is broken up into different tools.**

4. **If the proposed solution is under development, when will it be available for testing and evaluation?**

5. **How many projects make up your database? What percentage of this is from a military background and what percentage is commercial?**

6. **Please describe the support provided as part of the annual license fee**.

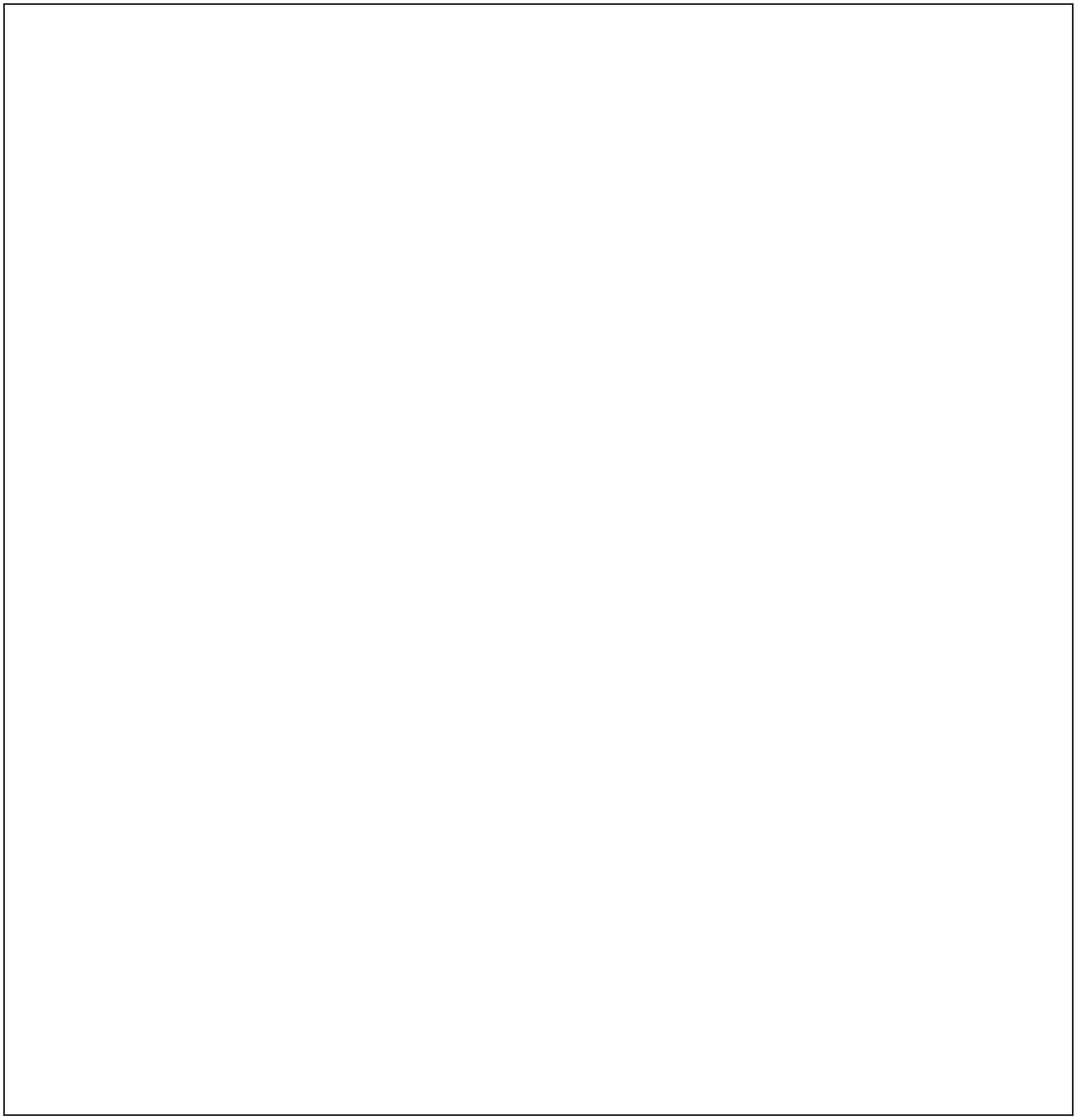
7. **Please explain if your model is based on COSYSMO, COCOMO II or some other algorithm.**



8. **Does your tool allow for simulations, scenarios and/or what-if analysis? Please provide some explanation**.

9. **Does your tool allow for integration with other applications? Specifically of importance is MS-Excel. There is also interest in integration with an enterprise architecture language such as ArchiMate. Please explain what applications your tool integrates with and explain to what level. (i.e. copy and paste; direct linking; etc.)**

10. **Does your tool allow for customized reporting? Please explain or show an example if possible.**

11. **Does your tool allow for calibration based on actuals? Please explain or show an example if possible.**

Continuation Sheet Please feel free to add any information you may think that may be of value to NCI Agency in the space provided below. Should you need additional space, please copy this page and continue with the appropriate page numbers.	Page __ Of __