



**PORT  
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**Port of Gdańsk:  
The gateway between China  
and Central Eastern Europe in the Belt and Road**

**Brigitte Zhang, Representative to China**



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- 1 Port of Gdańsk Authority Shanghai Representative Office
- 2 Port of Gdańsk-the fastest growing port among the Baltic ports
- 3 Trade Slovakia-China
- 4 Automobile and Lithium
- 5 Business support to clients by Port of Gdańsk
- 6 Join hand with Port of Gdańsk

# PORT OF GDAŃSK AUTHORITY SHANGHAI REPRESENTATIVE OFFICE

Founded in 2018

As a platform, responsible for Port of Gdańsk and hinterland

- investment promotion
- marketing&branding
- business development

to support our clients  
in China and Asia.



PORT OF GDAŃSK AUTHORITY  
SHANGHAI REPRESENTATIVE OFFICE LOCATION



Room 3012, Gong Shang Lian Tower (Chipolbrok Building), Shanghai



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# OCEAN ALLIANCE



OCEAN Alliance - COSCO, CMA-CGM Group, Evergreen, OOCL agreement on shared space signed between companies

May 2017 - The first Ocean Alliance ship sailed into Port of Gdańsk

Services: LL1 (OOCL), AEU1 (COSCO), FAL5 (CMA-CGM), NE1 (Evergreen)

Deposit +21,000 TEU capacity container vessel

Weekly connection KOREA – CHINA – SINGAPORE – GDAŃSK



Transit time:

To	Singapore	Yantian	Xiamen	Ningbo	Shanghai
Gdańsk	25	29	31	34	35

From	Singapore	Yantian	Shanghai	Ningbo	Xiamen
Gdańsk	29	34	37	39	42



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# 2M ALLIANCE



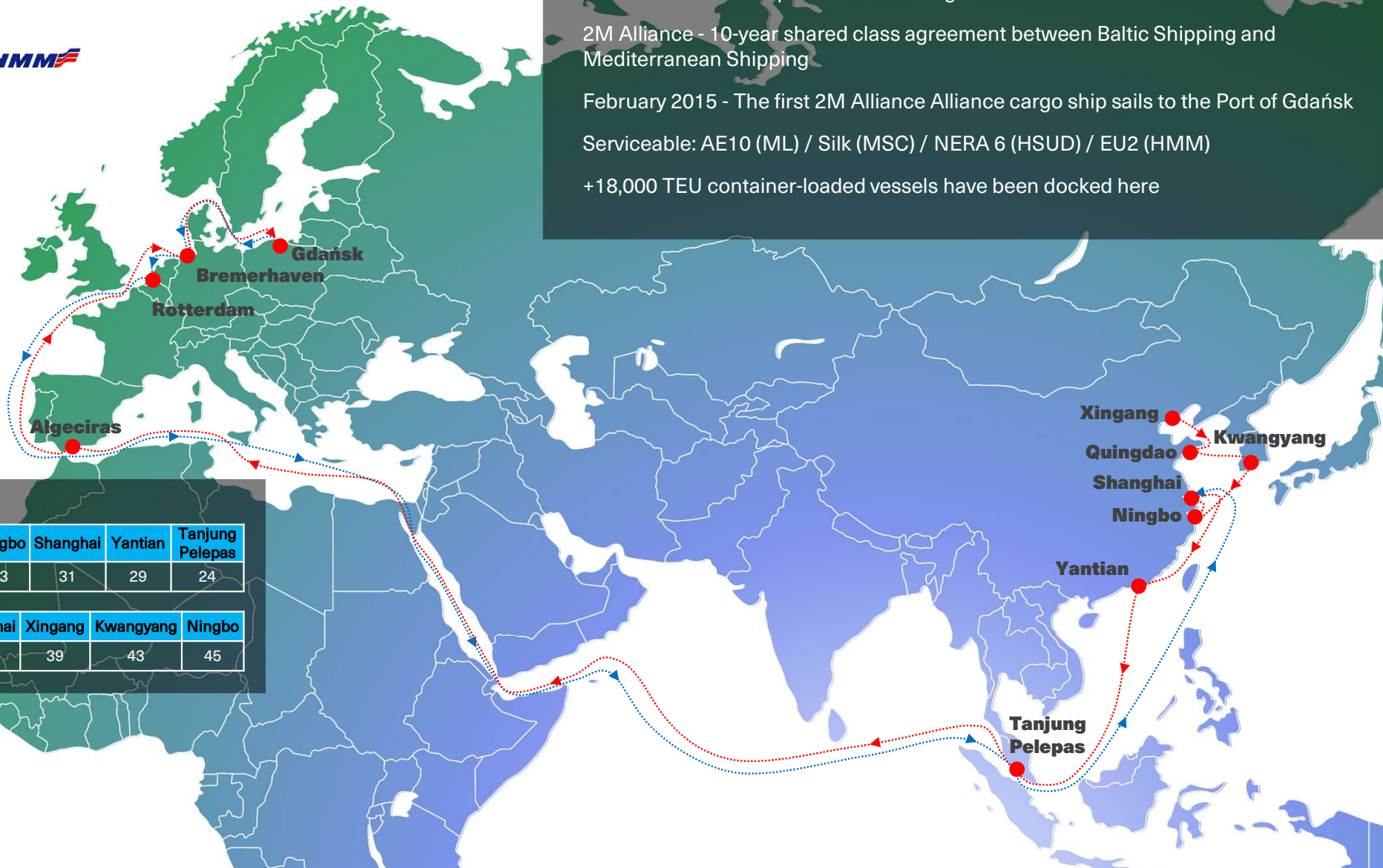
2010 - Maersk Line operates the first flight from the Baltic to the Far East

2M Alliance - 10-year shared class agreement between Baltic Shipping and Mediterranean Shipping

February 2015 - The first 2M Alliance Alliance cargo ship sails to the Port of Gdańsk

Serviceable: AE10 (ML) / Silk (MSC) / NERA 6 (HSUD) / EU2 (HMM)

+18,000 TEU container-loaded vessels have been docked here



Transit time:

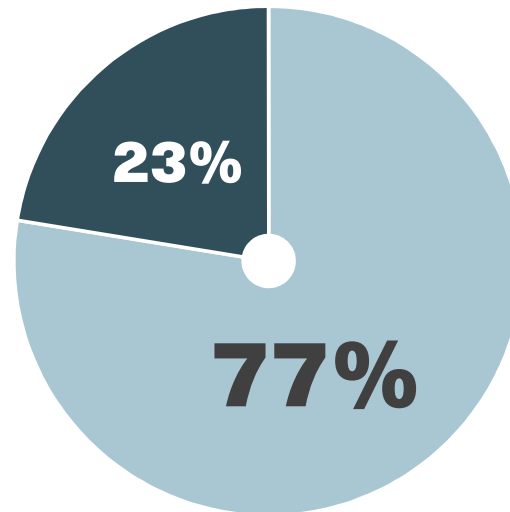
To	Xingang	Kwangyang	Ningbo	Shanghai	Yantian	Tanjung Pelepas
Gdańsk	39	36	33	31	29	24

From	Tanjung Pelepas	Shanghai	Xingang	Kwangyang	Ningbo
Gdańsk	28	36	39	43	45



# BILATERAL TRADE BETWEEN CHINA AND CENTRAL-EASTERN EUROPEAN COUNTRIES IN 2022 [USD Billion]

Total Trade Exchange: USD 132.87 billion (+9%)



■ Import from China: USD 103.04 billion

■ Export to China: USD 29.83 billion

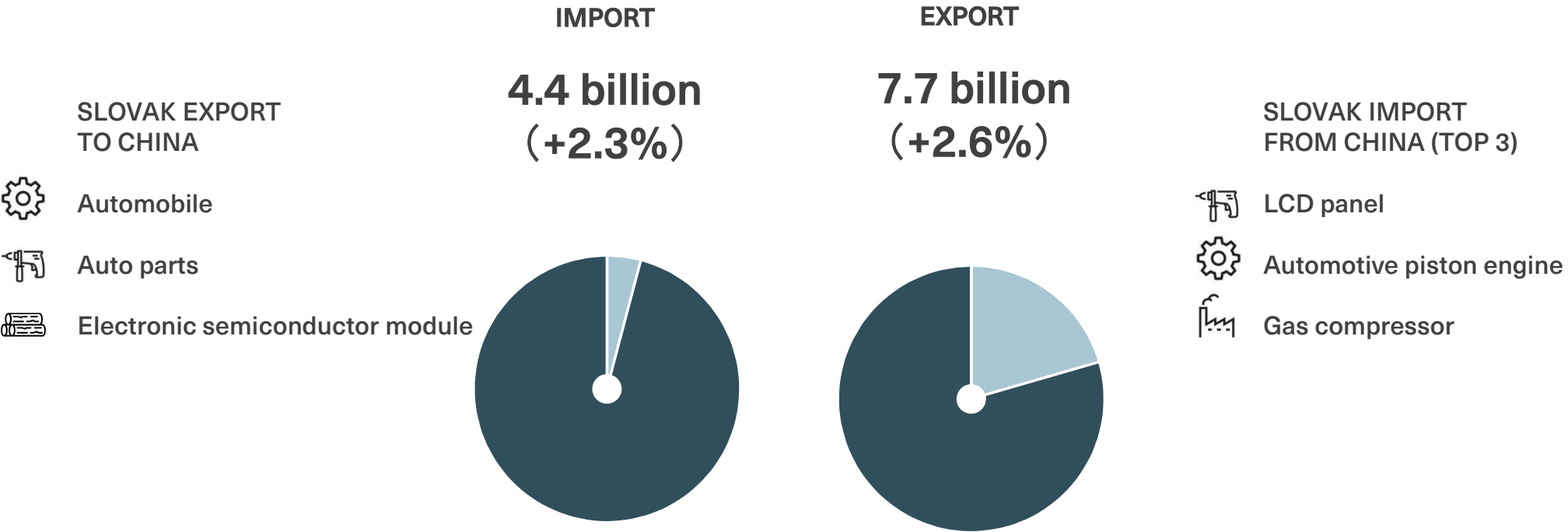


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\*Data source: General Administration of Customs of China

# Slovak-CHINA TRADE EXCHANGE VOLUME IN 2022 [USD]

TRADE EXCHANGE BETWEEN SLOVAK AND CHINA IN 2021+ 0.42%



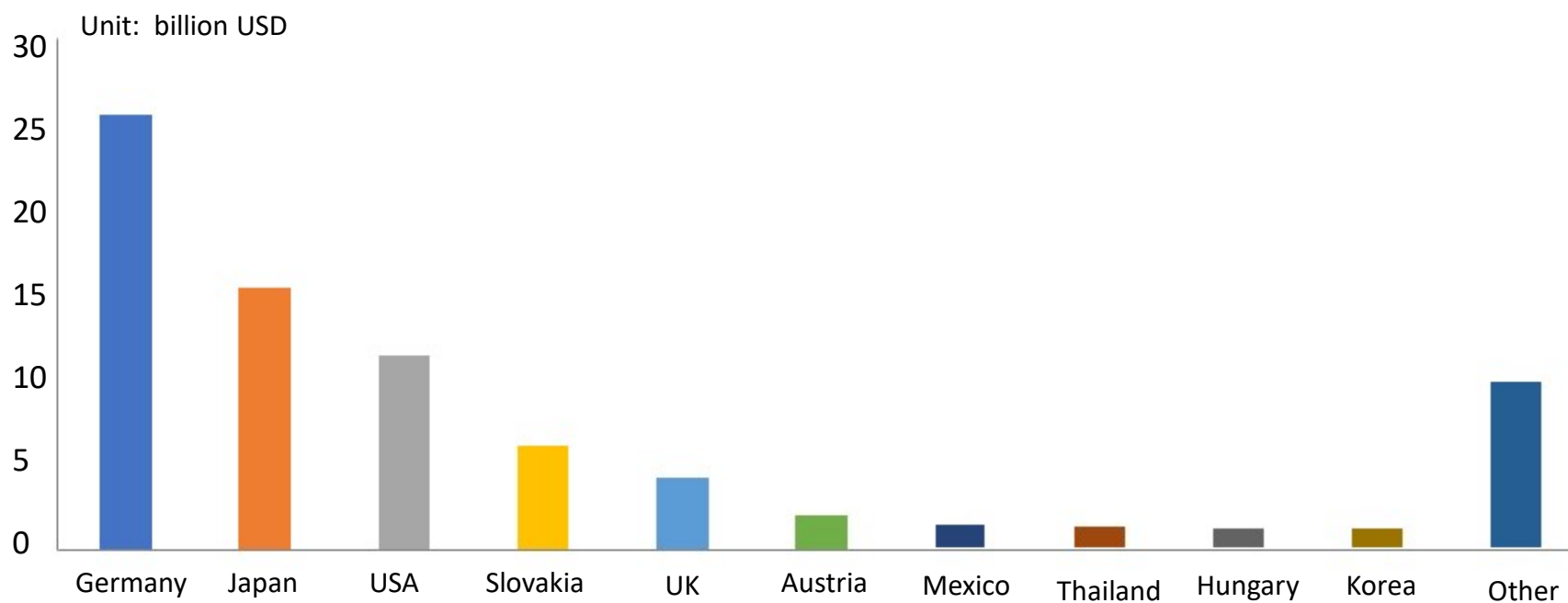
**12.1** **TRADE EXCHANGE VOLUME**  
**BILLION DOLLARS**

\*Data source: General Administration of Customs of China



# AUTOMOBILE IMPORT AMOUNT TO CHINA IN 01- 11 2022 [USD Billion]

Automobile import amount from January to November 2022



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\*Data source: China Automobile Industry Association



## CHINA AND SLOVAKIA AUTOMOBILE INDUSTRY

- In 2022, China's total import and export of auto USD 248.65 billion(y-y + 11.7%) with the import amount USD 88.45 billion.
- In 2022, China imported 880,000 unit of auto.
- Slovakia ranks the 4th among the source of automobile imports to China.
- Among the top 10 countries in terms of import value of automobile to China, only Slovakia and Austria(both in CE Europe) maintained positive growth in 2022.



Ningbo Meishan International Automobile Bonded Center



## CHINA AND SLOVAKIA AUTOMOBILE INDUSTRY

- E.g. As an import demonstration zone for Central and Eastern European countries, Ningbo imported 11,665 vehicles from Central and Eastern European countries in 2022, with a y-y increase of 35.6% and a value of USD 755 million, with a y-y increase of 42.6%. Above all vehicles were imported from Slovakia.



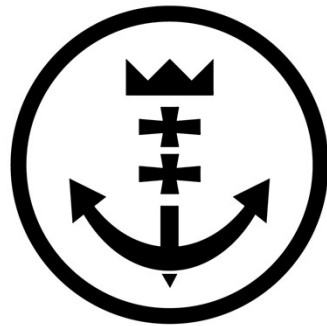
Ningbo Meishan International Automobile Bonded Center

## LITHIUM BATTERY SUPPLY CHAIN OF CHINA

- Two main reasons for the increase of lithium battery demand: the carbon neutral policy within the decade and the rapid development of new energy vehicles
- From 2019, China became the country with the largest production of lithium batteries.
- In 2022, China's lithium battery production increased by more than 130% y-y, with an output value of more than USD 174.4 billion.



**WHAT DO WE DO ?**  
**AND**  
**WHAT WE COULD OFFER AS PORT OF GDANSK IN CHINA?**



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## MAINTAIN CONTACTS OF PORTS, CUSTOMS AND INDUSTRIAL ORGANIZATION IN CHINA

- Signed MoU with the largest sea ports in China: Ningbo-Zhoushan, Tianjin, Xiamen, Guangxi Beibu Gulf
- Established “the sister port” with Port of Authority in Shanghai, Guangzhou and Ningbo-Zhoushan
- 16+1 Custom agreement between Gdańsk and Shanghai
- Closely join hand with industrial associations and institution of ports, forwarding, manufacture, supply chain etc.



## REPRESENT PORT AUTHORITY OF GDANSK AND CLIENTS TO PARTICIPATE IN CHINESE INDUSTRIAL SHOWS

- China- Central Eastern Europe Expo(CEEC)
- China (Shenzhen) International Logistics and Supply Chain Fair
- Transport & Logistics Shanghai by Messe Munchen
- China International Import Expo(
- China International Freight Forwarding Conference



# ORGANIZING HYBRID SEMINARS





## CHINESE BUSINESS DEVELOP FOR PORT OF GDANSK'S PARTNERS

- China business delegation arrangements
- New business development
- Daily maintain of business connection



# SUPPLY CHAIN SOURCING CONSULTING



Source products and services according to the needs of partners both in China and Europe

- Local agents and logistics services: customs clearance, storage, truck delivery
- Goods procurement/sales channels: wood, marine steel plate, standard containers and tanks etc.



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# INDUSTRIAL CONSULTING



Supply Chain Statistics



Chinese Policy Analyst



Business Start-Up



Company Background Survey



## JOIN HAND WITH PORT OF GDAŃSK SHANGHAI REPRESENTATIVE OFFICE



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Chief Officer to China Affairs



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