



**HEADQUARTERS KOSOVO FORCE**

**Film City, 10000 Pristina, Kosovo**



**Our ref:** 5080 /KV J8A 106 /18

**Tel:** +389-2268-2806

**NCN:** 681+2806

**Date:** 05 December 2018

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**TO:** BC Distribution List for International Competitive Bidding

**SUBJECT:** Notification of Intent (NOI) to issue an Invitation for International Bidding (IFIB) for obtaining Specialized Technical Reconnaissance and Surveillance Services for KFOR HQ's, Film City, Pristina Kosovo.

**REFERENCE:** Bi-Sc Directive 60-70

1. In accordance with the stipulations of the Bi-SC procurement Directive 60-70, Annex B, the following information is provided on an Invitation For International Bidding (IFIB) that this Headquarters has the intention to release:

IFIB reference number: **ACO -KFOR-18-30**

Title of IFIB: Specialized Technical Reconnaissance and Surveillance Services for KFOR HQ's Film City, Pristina Kosovo.

Requirement: The purpose of this requirement is to obtain Specialized Technical Reconnaissance and Surveillance Services for NATO Kosovo Forces (KFOR) Headquarters, Film City, Kosovo to provide situational awareness to the KFOR Command Group and manoeuvre elements through day/night (EO/IR) video/imagery surveillance with real-time Full Motion Video (FMV) downlinked to the KFOR Joint Operations Centre (JOC) and real-time FMV and imagery available for exploitation. A NATO SECRET security clearance is required in the performance of this work.

Type of Contract: Firm Fixed Price

Period of Performance: One Base Year and four (4) one (1) year options.

Bidding Procedure: Two Sealed Envelopes – lowest technically compliant bidder

Funding: 183 MB.  
MBC: 183 2019 722511 FE O81 000 401 000 000 170 000

Estimated cost €4,900,000.00 (Base Year plus four (4) option years).

Classification: NATO UNCLASSIFIED.

Issue date: 17 January 2019

Bid closing date: 19 MARCH 2019

Eligibility: Eligible sources are restricted to governmental or commercial entities (1) that originate and are chartered/incorporated within NATO-member nations, which that provide the funding for ACO/ACT HQs and/or specific requirement and (2) that maintain a professionally active facility (office, factory, laboratory, etc.) within NATO-member nations. Companies which have performed at least one (1) contract within the last three (3) years and with a minimum duration of six (6) months substantially similar in scope, complexity and magnitude to the requirement described in the solicitation. Given the sensitivity of the requirements for ISR services to be competed; only bidders that have been approved by the respective NATO delegations and the appropriate Declaration of Eligibility has been issued will be allowed to participate in this bidding process.

Delivery location (s): Headquarters Kosovo Forces (KFOR), Film City, Pristina (Kosovo) and its sub-sites.

Partial Bidding: Is Not Authorized.

Web site: [www.shape.nato.int/page136374522.aspx](http://www.shape.nato.int/page136374522.aspx)

2. KFOR J8 P&C will directly e-mail this IFIB to all potential bidders and SHAPE Finance and Acquisition Directorate -ACO Acquisition Management Branch- will post an abstract of the tender documents on the Web site above. Firms that have already been identified, at the moment, are listed below (subject to the respective delegation approval). The Interested Companies shall contact their national delegation to NATO in order to be nominated. You are hereby invited to nominate, by facsimile or email and before **15 January 2019**, the name, full address, Point of Contact, telephone and facsimile number, of all the potential bidders identified either by the KFOR J8 P&C (listed below) or within your country and issue the appropriate Declaration of Eligibility for each nominated company. Your nomination should be addressed to: HQ KFOR J8 Film City, Pristina –Kosovo-, which is responsible for the preparation of the Bidders List, at the below address. No company will be allowed to participate in this bidding process unless an appropriate Declaration of Eligibility has been issued by the respective NATO delegation. If a Declaration for Eligibility has been issued for the bidding process IFIB-ACO-KFOR-18-14 then this will also be valid for this bidding process. This and any other correspondence hereto is to be addressed to:

**J8/BUDFIN – Purchasing & Contracting Branch  
HQ KFOR J8  
Film City, Pristina, Kosovo**

**Attn:  
NIKOLAOS GOUNATIDIS  
KPN/DSN: 606-681-2352  
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Cell: 00386 (0) 49 750 249  
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C.C:

Sqn Ldr (OF-3) GORDON BLACKLEY  
Via Madonna del Pantano  
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Tel: +39 081 721 3112 - Fax: ++39-081-7212315  
E-mail: Gordon.BLACKLEY@jfcnp.nato.int

A handwritten signature in blue ink, appearing to read 'Gounatidis', written over a horizontal line.

**Nikolaos Gounatidis**  
**NATO Civ,**  
**KFOR HQ**  
**Chief, Purchasing and Contracting**