

NCIA/ACQ/2021/7197

8 September 2021

Notification Of Intent to Invite Bids

BMC Software Licenses

IFB-CO-115564-BMC

Estimated Value: EUR 1.5M-2M over 4 years

The NCI Agency is planning to issue an Invitation for Bids (IFB) for new BMC software licenses, with annual options to provide support through December 2024.

This contract will order new BMC licenses that may be used throughout NATO – at headquarters, commands, agencies and other NATO organisations.

The NCI Agency expects to issue the formal Invitation for Bid (IFB) **September 2021** with an anticipated contract award in **November 2021**.

Please note this IFB will likely include a bid closing date approximately 21 days following the IFB.

NCI Agency Point of Contact
Dorina Cani, Principal Contracting Assistant

E-mail: dorina.cani@ncia.nato.int

To : See Distribution List

Subject : - Notification of Intent to Invite Bids for BMC Software Licenses
- **IFB-CO-115564-BMC**

Reference(s) : A. BC/D(2014)0126 819, Military Budget Procurement Guidance, dated 4 July 2014

1. In accordance with Reference A, the NCI Agency, as the Host Nation, hereby gives notice of its intent to issue an Invitation for Bid (IFB) for BMC Software Licenses.
2. A summary of the requirements of the Invitation for Bid is set forth in Annex A of this letter. The NCI Agency is refining the requirements and will include more details in the Invitation for Bid.
3. The reference for the Invitation for Bid is **IFB-CO-115564-BMC**, and all correspondence concerning this IFB should reference this number.
4. For planning purposes, the period of performance of the contract is expected to be a base year plus three additional option years.
5. The NCI Agency will award one contract for the entire scope of work, including the options. No partial bidding will be accepted.
6. The NCI Agency is authorised to use the International Competitive Bidding (ICB) Procedure, lowest price technically compliant evaluation. The successful bid, pursuant to the IFB following this NOI, will be that bid which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the IFB.
7. National Responsible Authorities are kindly requested to provide Declarations of Eligibility to the NCI Agency, **not later than 21 days from the date of this letter**, of qualified and certified companies that may be interested in receiving an Invitation for Bid for this project. The Declarations of Eligibility (DoE) should include the following information for each of the nominated companies:
 - **Company Name and Address**
 - **Point of Contact, Telephone number and E-mail address.**

This information is critical to enable prompt and accurate communication with prospective bidders. The DoE should be sent to the following point of contact:

NATO Communications and Information Agency
Attention: Dorina Cani – Principal Contracting Assistant
E-mail: dorina.cani@ncia.nato.int

8. Please note that requests for participation in this competition received directly from individual companies cannot be considered.

9. The NCI Agency plans to issue the IFB in September 2021 with a bid closing date approximately 21 days later. Contract Award is planned for November 2021.
10. Bidders will be required to declare a bid validity of six (6) months from closing date for receipt of bids. If the selection and award procedure exceed the bid closing date by more than six (6) months, the NCI Agency may be request firms voluntarily extend the validity of their bids. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
11. The National Authorities are advised that the IFB package will be NATO UNCLASSIFIED.
12. The NCI Agency point of contact for this IFB is Dorina Cani at e-mail: dorina.cani@ncia.nato.int.
13. Your assistance in this procurement is greatly appreciated.

For The Director of Acquisition:

Daniel K. Gaertner
Senior Contracting Officer

Attachment(s):

Annex A- Summary of the Requirements

ANNEX A – Summary of Requirements

IFB-CO-115564-BMC

BMC Software Licenses

1. Background

- 1.1. NATO's requirements for BMC software licenses cover different geographic regions, different customers and users within NATO, and a wide variety of technical projects.
- 1.2. The NCI Agency is seeking to issue a contract for new BMC license requirements by establishing a contract with a BMC re-seller who can offer NATO cost-savings in a contract of potentially four years in duration.

2. Schedule

- 2.1. It is expected that the contract will be awarded by November 2021 and will be effective immediately.
- 2.2. The NCI Agency plans to award a contract for perpetual licenses with support through December 2021, followed by three additional one-year options for support of the licenses through December 2024. Given the timing of the bidding phase and contract award, it is expected the option for annual support in 2022 will be exercised shortly after contract award.

3. Scope

- 3.1. The contract will procure:
 - 3.1.1. *New* licenses, and annual support for these new licenses.
 - 3.1.2. Annual support for *existing* licenses that are active on other contracts; as those support contracts expire, the support for those existing licenses will be transitioned to this contract.
- 3.2. The annual support will be included as contract options, and may be exercised one year at a time.
- 3.3. To provide prospective bidders a general expectation as to the scope of the requirements, the following table shows the types and volume of new licenses that will be procured and activated as part of the contract award.

Products	Quantity
BMC Remedy ITSM Suite (inc. Smart IT, DWP-A, Smart Reporting) – User Licenses	
Remedy Service Management Suite - User License – ESO (per named user)	20
Remedy Service Management Suite - Concurrent User License – ESO (per concurrent user)	100

Remedy Service Desk – Concurrent User License – ESO (per concurrent user)	300
BMC Digital Workplace Advanced (concurrent)	1000
BMC Discovery – Licenses	
Standard	1500
For Storage	1500
BMC TrueSight Operations Management (TSOM with TSIM) - Licenses	
Base License	2
Infrastructure Management Suite	250
Reporting Studio	2
BMC TrueSight Orchestration - Licenses	
Base license – (to be final check)	2
Content: Event Orchestration Pack	2
Content: Applications Adapters	4
BMC TrueSight Vulnerability Management - Licenses	
x2 deployments	2

3.4. The following table provides prospective bidders a general expectation as to the types and volume of existing licenses already under support, that may be transferred to this contract:

	Product Type	Unit Type	Quantity
1	BMC Asset Management - Floating User License Add-On	concurrent user	20
2	BMC Asset Management - User License Add-On	named user	1
3	BMC Atrium Service Level Management - User License Add-On	named user	10
4	BMC Change Management - Floating User License Add-On	concurrent user	44
5	BMC Change Management - User License Add-On	named user	1
6	BMC Knowledge Management - Floating User License Add-On	concurrent user	10
7	BMC Self Service Management - 25-PK-Lsn-Renawal	concurrent user	2
8	BMC Service Desk Management - Floating User License Add-On	concurrent user	143
9	BMC Service Desk Management - User License Add-On	named user	10
10	BMC Service Management Specialist - Floating User License Add-On	concurrent user	40
11	BMC Service Management Specialist - User License Add-On	named user	41
12	Remedy IT Service Management Suite - Floating User License Add-On	concurrent user	62
13	Remedy IT Service Management Suite - Named User License Add-On	named user	60
14	Remedy IT Service Management Suite -	enterprise	2
15	Remedy Service Desk Concurrent User License ESO	concurrent user	9
16	BMC Discovery for Data Center ESO	per managed asset server endpoint	513
17	Truesight Event Manager	per managed asset server endpoint	150
18	Truesight Impact Manager	per managed asset server endpoint	150
19	Truesight Operations Management Base License	per enterprise	1

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