|  |  |
| --- | --- |
| **FUTURE BUSINESS OPPORTUNITY:**  NOTICE OF EXPRESSION OF INTEREST (EoI) TO ATTEND PRE-SOLICITATION CONFERENCE | NATO UNCLASSIFIED  7A136A03  C:\Users\n53177\AppData\Local\Microsoft\Windows\INetCache\Content.Outlook\1NKRYX1W\logo_choix_JPEG.jpg |
| FOR THE  NEXT GENERATION ROTOR CRAFT (NGRC) Concept Stage Study #1 requirement. |
| Version 1, dated 06/03/2023 | NSPA Certificats 9001 2015  Next Generation Rotor Craft (NGRC) Project Office  NATO UNCLASSIFIED |

|  |  |
| --- | --- |
| NSPA  Version 1.0  06 March 2023 | Future Business Opportunity  Notice Of Expression Of Interest (EoI) To Attend Pre-Solicitation Conference For The Next Generation Rotorcraft Capability (NGRC) Concept Study #1 - Novel Powerplant Study  : |

*This page is left intentionally blank*

Contents

[1 Background 1](#_Toc128665643)

[2 Purpose of the Pre Solicitation Conference 1](#_Toc128665644)

[3 NGRC Novel Powerplant Study Expectations 2](#_Toc128665645)

[4 Responses 2](#_Toc128665646)

# Background

## A significant amount of the medium multi-role assets currently in service by Allies will reach the end of their life-cycle in the 2035-40 period and beyond, with the subsequent need for replacements. Following preliminary discussions about future requirements, Allies joined together in defining a multi-phase co-operation plan for defining, developing and fielding of the Next Generation Rotorcraft Capability (NGRC) Capability.

## In June 2022, the Ministers of Defence of France, Germany, Greece, Italy, Netherlands and United Kingdom launched the Concept Stage of the NGRC High Visibility Project through signature of a Memorandum of Understanding.

## The nations selected the NATO Support and Procurement Agency (NSPA) to execute the Concept Stage. NSPA will support six Allies efforts, in cooperation with Industry, towards the design, development, and eventual acquisition of the next generation of medium multi-role rotorcraft capabilities.

# Purpose of the Pre-Solicitation Conference

## Industry participation is crucial to the success of the NGRC Concept Stage, as NATO Allies (France, Germany, Greece, Italy, Netherlands and United Kingdom) define options for Next Generation Rotorcraft Capabilities.

## The NSPA, as Host Nation for the Concept Stage, is committed to continuing engagement with Industry early in the Programme. This will bring industry perspectives into the generation of concepts for NGRC.

## The purpose of a Pre-Solicitation Conference is to create awareness of a future study requirement for the NGRC Concept Stage through the transmission of information from NSPA to Industry and to address pertinent questions and answers in defining the study requirement.

## This first NGRC Pre-Solicitation Conference will be held on **30th-31st March 2023** at NATO NSPA-site in Capellen, Luxembourg to provide industry attendees with an overview of the NGRC Study #1 requirement and seek industry views on the conduct of the study.

## NSPA, in support of the NGRC, is seeking Expression of Interests from Industry with potential to perform a “Novel Powerplant solutions” study.

## THIS IS AN INVITATION TO NOTIFY NSPA EXPRESSION OF INTEREST BY COMPANIES TO SOLELY ATTEND THIS PRE-SOLICITATION CONFERENCE. Please note that, even if you have expressed an interest in this potential opportunity, NSPA has no obligation to contact your firm should this Pre-solicitation conference result in an RFP. We therefore strongly encourage you to regularly consult the RFP website and to make sure you are registered in the NSPA source file:

## <https://www.nspa.nato.int/business/procurement/vendor>

# NGRC Novel Powerplant Study Expectations

## To identify novel powerplant concepts that could potentially achieve the expected NGRC requirement.

## To identify and compare the strengths and opportunities of each potential novel powerplant concept, in terms of capability, logistics and environmental.

## To identify and compare the weaknesses and issues of each potential novel powerplant concept, in terms of capability, logistics and environmental.

## To inform NSPA scoping and assessment of the upcoming integrated platform design concept review studies.

## All Study expectations are in the context of Military operations from a Strategic and Tactical viewpoint.

# Responses

## If your company has the necessary competence, experience and expertise to perform a Novel Powerplant Study for NGRC, you may submit your Expression of Interest by completing the attached Registration Form (together with a brief résumé of your company profile) to participate in the Pre-Solicitation Conference to the NSPA Point of Contact (POC) Mr. Ravindranath Dourgah at:

## [ravindranath.dourgah@nspa.nato.int](mailto:ravindranath.dourgah@nspa.nato.int), no later than **Wednesday 15 March 2023** (23:59 Hrs CET).

## Further details on the Attendance and Agenda for the 2-days Pre-Solicitation Conference will follow once all interested companies are registered.

**THIS IS A REQUEST FOR AN EXPRESSION OF INTEREST (EoI) SYNOPSIS ONLY to identify sources that can perform NGRC Concept Study #1 . The information provided in the EoI Synopsis is subject to change and is not binding on NATO. NSPA has not made a commitment to procure any of the items discussed, and release of this EoI Synopsis should not be construed as such a commitment or as authorization to incur costs for which reimbursement would be required or sought. All submissions become NATO property and will not be returned.**