



# PKP CARGO Group

## The power of logistic

**Transport & Logistics** – influence of war in Ukraine, inflation, breakdowns in logistics chair  
How does business cope with these obstacles? Deaports, railays, terminals, intermodal  
**Polish offer for Slovak business / Solutions for Short & Long Distance**

15.03.2023, Bratislava



## PKP CARGO Group

The PKP CARGO Group (“Group”) is a **rail freight operator** in Poland and the European Union (“EU”) that has provided comprehensive logistics services for years. The Group’s development is focused on enhancing and extending its operations in terms of its product range and geographic area.

Apart from transport activity, the PKP CARGO Group provides complementary services supporting the Group

in the area of rail freight, including siding and traction services, terminal services and forwarding services.

PKP CARGO carries out independent intermodal transport to:

- Germany,
- the Netherlands,
- the Czech Republic,
- Austria,
- Slovakia,
- and additionally to Hungary and Slovenia within the PKP CARGO Group.

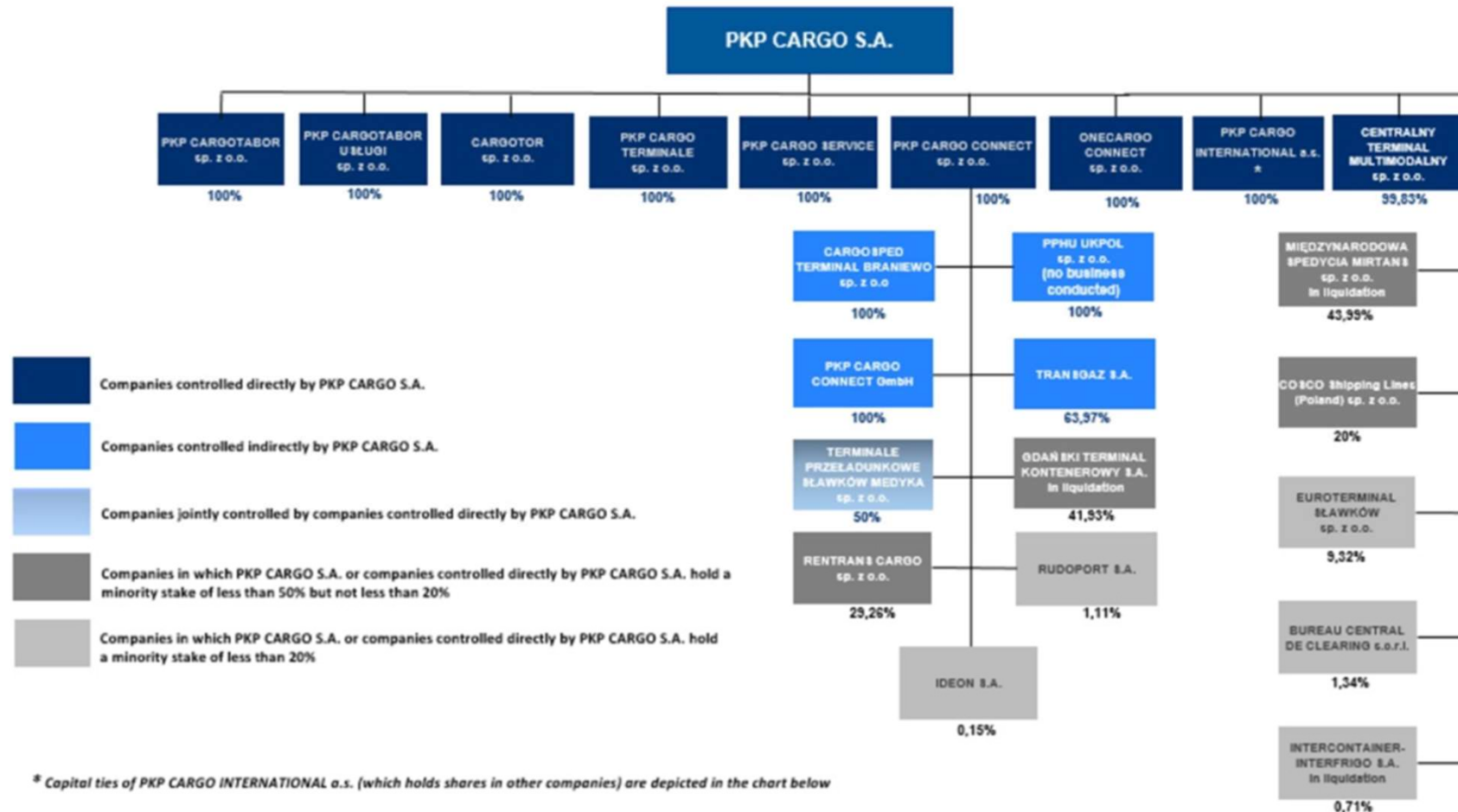


### Position of the PKP CARGO Group in the rail freight transport market in Poland

Market share in H3 2022 was  
**36,6%** in terms of freight volume and  
**38,9%** in terms of freight turnover.

# PKP CARGO Group








PKP CARGO Group is composed of PKP CARGO SA and 30 subsidiaries. Of these, 10 are direct subsidiaries of the Company, while 14 are indirect subsidiaries. The remaining 6 are companies controlled by PKP CARGO INTERNATIONAL, a company that is a part of the PKP CARGO Group.



\* Capital ties of PKP CARGO INTERNATIONAL o.s. (which holds shares in other companies) are depicted in the chart below

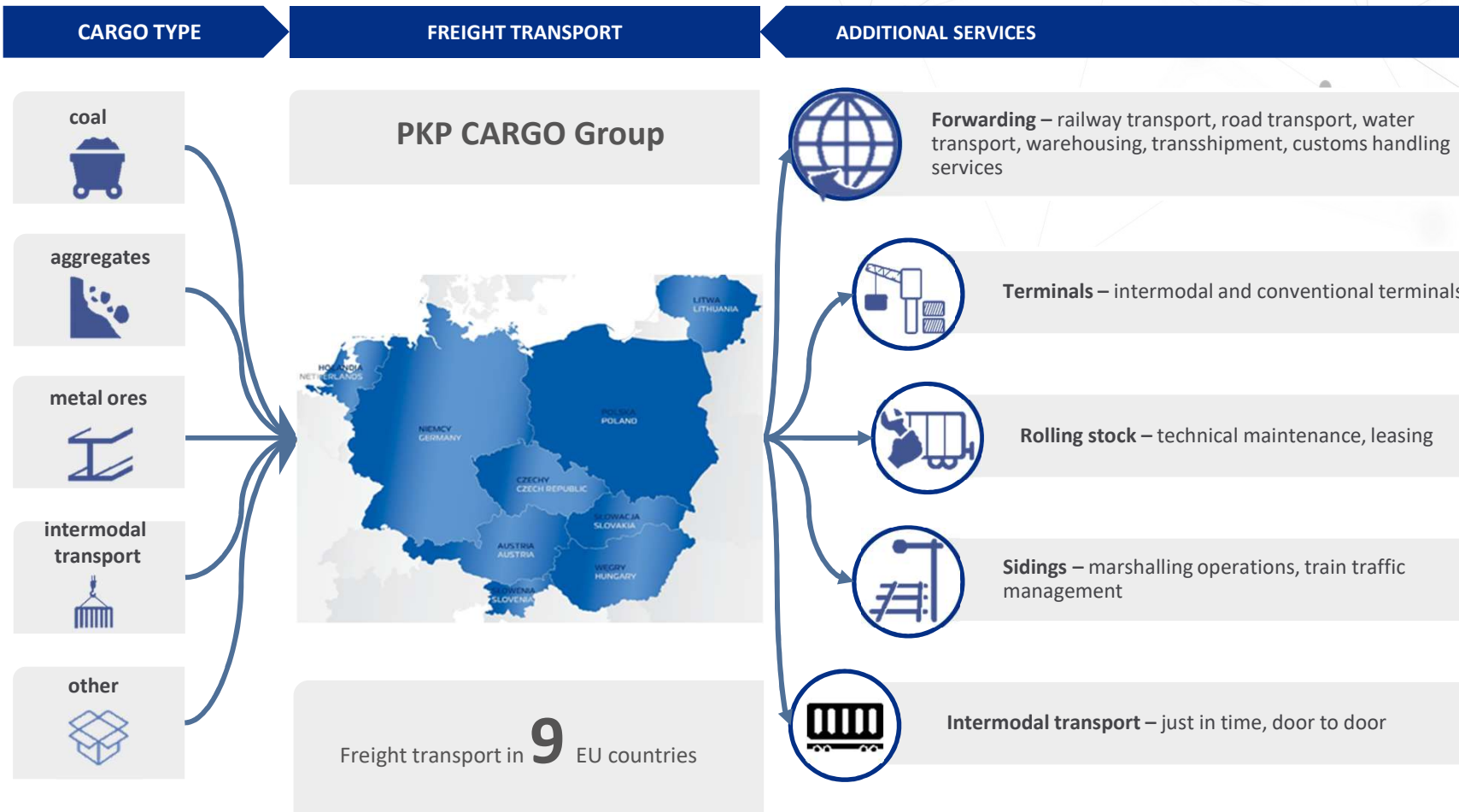
# PKP CARGO Group

## Core business of the companies from the PKP CARGO Group

Company	Core business
PKP CARGO S.A. 	The main area of activity of PKP CARGO is rail freight transport in Poland and abroad. PKP CARGO is an international logistics operator.
PKP CARGO CONNECT Sp. z o.o. 	Freight forwarding and logistics services in Poland and abroad. The company provides comprehensive logistics services using rail and vehicle, marine and inland water transportation by organizing transport, transshipment, storage, warehousing, packaging and distribution. Customs clearance services to clients of the Group.
PKP CARGO INTERNATIONAL a.s. 	Comprehensive handling of rail freight transport (the Czech Republic, Slovakia and Poland), rail freight forwarder in the whole Central and Eastern European region, manages an intermodal terminal located in the community of Paskov and it offers comprehensive services to make deliveries and pick-ups by road transport ("last mile"). Rolling stock management in the PKP CARGO INTERNATIONAL Group.
PKP CARGOTABOR Sp. z o.o. 	Repair and maintenance of rolling stock and physical liquidation of rail cars and locomotives, repairs of electrical machinery and wheel sets as well as weighing and adjustment of rolling stock.
PKP CARGO TERMINALE Sp. z o.o. 	Transshipment, storage, segregation, packaging, crushing and a variety of other border services. The company owns terminals that facilitate the transshipment of bulk and unit cargo, including containers. The company also has the ability to offer rail gauge switching services and as the only company on the country's eastern border has a 6-chamber thaw room.
CARGOTOR Sp. z o.o. 	Managing track and service infrastructure (rail sidings and track systems) along with the requisite plant and buildings, making infrastructure available to rail operators on commercial terms.
PKP CARGO SERVICE Sp. z o.o. 	Comprehensive handling of rail sidings, rail freight transport and maintenance of rail infrastructure.



# PKP CARGO Group - complex logistics offer



## PKP CARGO Group and its activity on the Slovak market

PKP CARGO S.A. cooperates with many Slovak customers and carriers. The company carries out transport of almost all commodity groups, with the most important product category being: crude oil and petroleum products, metals and metal products (including long rails), ores, other chemical products, wood and wood products, other agricultural produce ;

- **in exports:** wood and wood products, other chemical products;
- **in imports:** ores, crude oil and petroleum products, other agricultural products;
- **in transit:** ores, metals and metal products, intermodal and automotive transport (Devinska NV to Swarzędz).

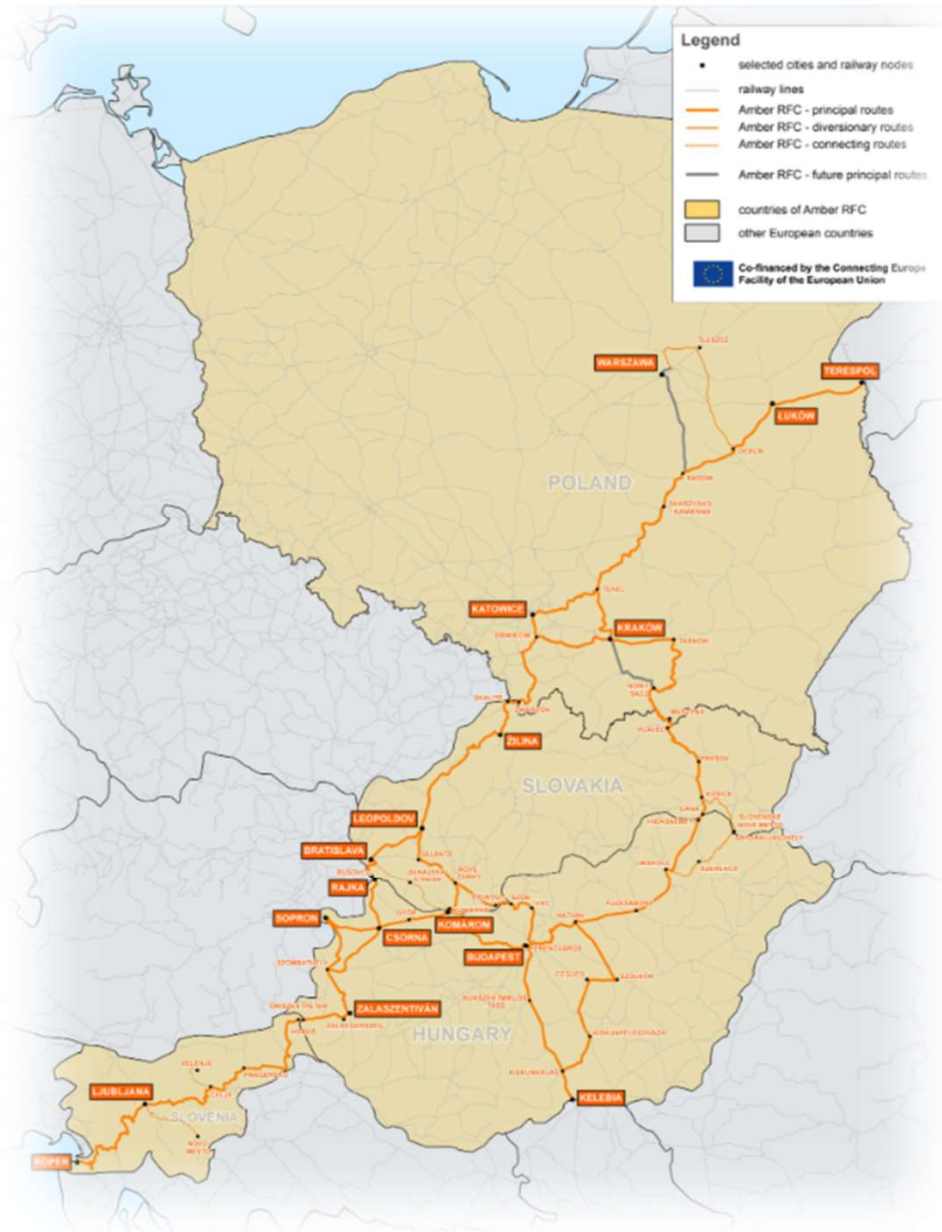
When it comes to our traction, we transport:

- metals in transit Cana border - Plavec border,
- cellulose wood pulp, paper and products made of them - export to SK and transit
- transport of cars from Koper Luka to Polish terminals via SK





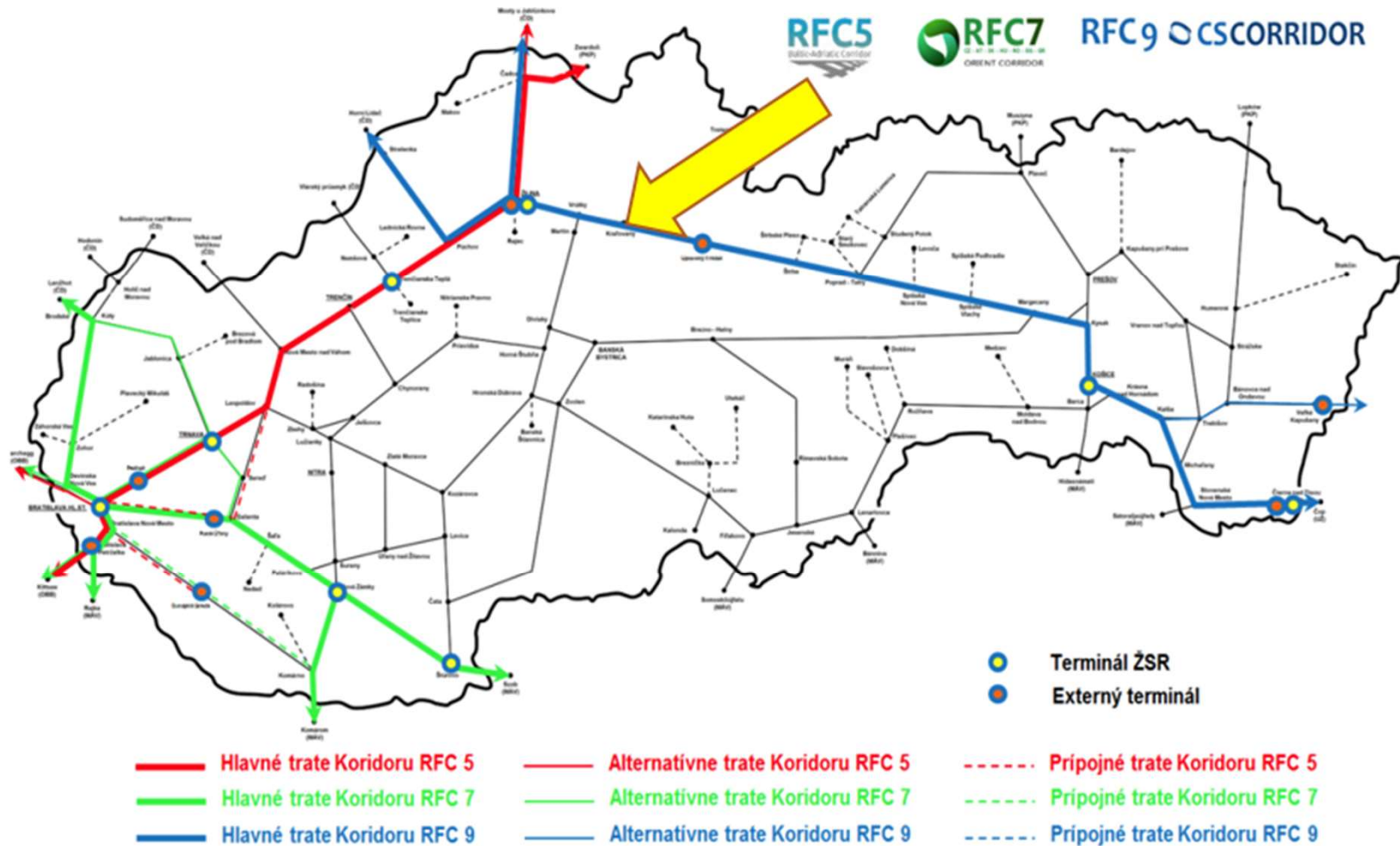
## Proposed directions of development of Polish-Slovak connections:



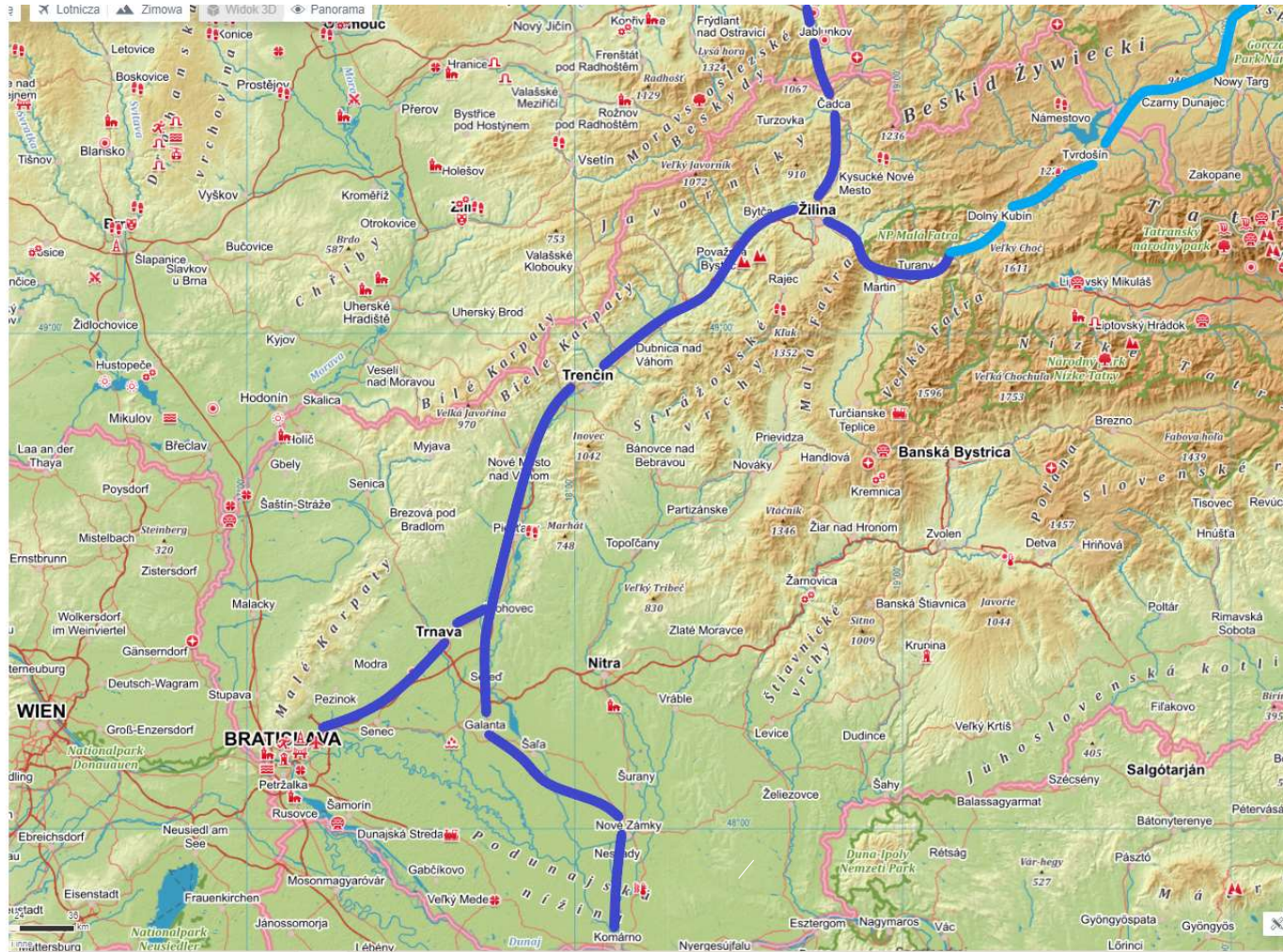
- Increasing the role of transit through Slovakia in the service of connections in the Three Seas corridor to the Adriatic and Northern Italian ports
- Strengthening transit to Tri-City Extension of the Silk Road from Małaszewicze through Slovakia



# Proposal for a new Polish and Slovakia connection and its location on the corridor network running through Slovakia



The proposal for a new railway connection Polish and Slovakia as a response to the need to improve connections between western Slovakia and the Three Seas countries.



## Contact

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