



TO: NATO Delegations
Attn. Secretaries of Delegations

CC: STO FC

FROM: Head Finance and Contracts

DATE: 24 August 2023

SUBJECT: Invitation for International Bidding (IFIB) no. CMRE 23-012 for the provision of COTS hardware, software and services for the implementation of two standalone demonstrators at NATO STO Centre for Maritime Research and Experimentation (CMRE), in La Spezia – Italy

Ref.: A. FC(2017)103-REV1 - NATO IS Procurement Manual

1. In accordance with the provisions of Article XXXII of the NATO Financial Regulations and Financial Rules and Procedures, we are pleased to inform you that CMRE intends to issue the Invitation for Bids stated above in the upcoming weeks.
2. This procurement action will follow the Formal Procurement procedure specified in Reference A, adopted by the STO CMRE Procurement Procedures.

IFIB Reference: **CMRE-23-012**

Title of IFIB: Provision of COTS hardware, software and services for the implementation of two standalone demonstrators at STO CMRE.

Requirement: The Centre for Maritime Research and Experimentation (CMRE) as part of the implementation of a new Modelling and Simulation environment called CHOBIN, requires the acquisition of new materials and services to implement the supporting infrastructure of two new standalone demonstrators, one for the analysis (Operational Analysis Hub) and one for the development (Technical Test Hub). The CHOBIN supporting infrastructure is required to enable and host the operation of the complete CHOBIN demonstrator. The supporting infrastructure comprises of three logic elements: hardware, commercial off-the-shelf (COTS) software and services. A full description of the technical requirements will be provided with the solicitation package.



Type of Contract: CMRE intends to award a Firm Fixed Price (FFP) contract.

Delivery Period: Mid-January 2024 (TBD)

Bidding Procedure: Sealed bid (no negotiations).

Award Method: Lowest Priced Technically Acceptable (LPTA) bid.

Funding: Estimated amount 130K – 165K Euro.

Classification: The solicitation and the contract documents are not classified.

IFIB Issue Date: August/September 2023 (TBD)

IFIB Closing Date September/October 2023 (TBD)

Eligibility: Solicitation is open to all governmental and/or commercial entities that originate or are chartered/incorporated within NATO-member nations.

Delivery Location: CMRE in La Spezia, Italy

3. You are hereby invited to nominate via email **by 8 September 2023** the names, full address, point of contact, telephone, and e-mail address of potential qualified bidders established within your country.

4. This and any other correspondence hereto is to be addressed to:

STO Centre for Maritime Research and Experimentation (CMRE)

Attn: Ms. Kimberly Krancevich – Head of Finance and Contracts

Viale San Bartolomeo, 400

19126 La Spezia - ITALY

Email: contracting@cmre.nato.int

Respectfully,

Kimberly Krancevich
Head of Finance and Contracts
STO CMRE