

NCIA/ACQ/2021/06933  
06 August 2021

**Notification of Intent to Request Quotations for**

**Checkpoint Support  
RFQ-CO-115495-CPSC**

**EUR 2,200,000 (Estimated value)**

The NATO Communications and Information Agency (NCIA) is seeking to establish a Support Contract covering the technical/hardware support required to operate & maintain the existing Checkpoint firewalls operated by the NATO Cyber Security Centre, located in SHAPE, Mons.

**Principal Contracting Officer: Ms. Rebecca Benson**

**Point of Contact: Mr Darren Corkindale**

**E-mail: [RFQ-CO-115495-CPSC@ncia.nato.int](mailto:RFQ-CO-115495-CPSC@ncia.nato.int)**

To : Distribution List

Subject : **Notification of Intent to Invite Requests for Quotations for Checkpoint Support**

Reference(s) : A. C-M(2015)0025 – NATO Financial Regulations  
B. AC/337-D(2016)0014 – NCIO Financial Rules and Procedures  
C. BC-D(2018)0004 – BC Military Budget Procurement Guidance  
D. AC/4-D(2019)0004 (INV)

1. In accordance with the references above, notice is given of the intent of the NATO Communications and Information Agency (NCIA Agency), as the Host Nation, to issue a Request for Quotation (RFQ) for Checkpoint Support under the Basic Ordering Agreement Plus (BOA+) procedures outlined in Reference A.
2. Annex A of this Notification of Intent (NOI) is a summary of the contract's requirements. To maintain continuity of service, the NCIA is seeking to establish a Support Contract covering the technical/hardware support required to operate & maintain the existing Checkpoint firewalls. Furthermore, the prospective contract could include the provision & support of additional Checkpoint products and software blades required for NATO network security. These requirements are being refined and detailed as part of the preparation of the proposed BOA+ Award.

The Checkpoint Support Contract will have an initial one-year period of performance (2022) with a maximum of four additional one-year options covering the period 2023-2026 which may be exercised by the NCIA.

3. The reference for the RFQ is RFQ-CO-115495-CPSC, and all correspondence concerning this RFQ must reference this number.
4. The estimated investment cost for the services and deliverables included within the basic scope of the intended contract(s) is EUR 2,200,000. Funding for this proposed contract is provided predominantly by the Military Budget Committee as per Reference C.
5. The envisaged procurement procedure for this RFQ will be the BOA+ procedures. The successful quote, pursuant to the RFQ following this NOI, will be that quote which is the lowest price and technically compliant in accordance with the evaluation criteria prescribed in the RFQ.
6. The formal RFQ is planned to be issued September 2021, and Contract Award is planned for no later than December 2021.
7. The draft Vendor list extracted from those companies who currently have active BOAs with the NCI Agency and who may be interested is attached at Annex B. Companies that have a signed and activated NCI Agency BOA and are not listed in Annex B may also contact the NCI Agency's POC at point 7b of this letter enabling the Company to be added to the Vendor list. In addition, national responsible authorities are kindly requested that the NCI Agency be provided Declarations of Eligibility (DoE) not later than **06 September 2021**, of qualified and certified firms which are interested in quoting against this contract and of which currently do not possess an active NCI Agency BOA.

- a. In addition to the certification of the firm's security clearances required under this NOI, the DoE should include the following information for each of the nominated firms:

Name of the Firm

Telephone number

E-mail address

Point of Contact.

- b. This information is critical to enable prompt and accurate communication with prospective Offerors and should be sent to the following address:

NATO Communications and Information Agency

Boulevard Leopold III, 1110, Brussels, BELGIUM

Attention: Mr. Darren Corkindale – Sr. Contracting Officer (Consultant), S2/2027

E-mail : [RFQ-CO-115495-CPSC@ncia.nato.int](mailto:RFQ-CO-115495-CPSC@ncia.nato.int)

8. Offerors will be required to declare a Quotation validity of six (6) months from closing date for receipt of quotes. Should the selection and award procedure exceed the RFQ Closing Date by more than six (6) months firms will be requested

to voluntarily extend the validity of their Quotations accordingly. Offerors may decline to do so, withdraw their Quote and excuse themselves from the RFQ process without penalty.

9. National authorities are advised the RFQ package is anticipated to be NATO UNCLASSIFIED; however, the RFQ and the contractual documents could contain references to other NATO documents classified as NATO RESTRICTED.
10. The successful Offeror's personnel will be required to work unescorted in Class II Security areas and therefore, access can only be permitted to cleared individuals up to NATO Secret. Only companies maintaining the appropriate personnel clearances will be able to perform the resulting contract.
11. Requests for participation in this competition directly from firms without an active NCI Agency BOA cannot be considered and point 7 of this letter applies.
12. The Principal Contracting Officer for this RFQ is Rebecca Benson. The NCI Agency Point of Contact (POC) for all information concerning this RFQ is Mr. Darren Corkindale, Senior Contracting Officer (Consultant) and can be reached at email: [RFQ-CO-115495-CPSC@ncia.nato.int](mailto:RFQ-CO-115495-CPSC@ncia.nato.int)
13. Your assistance in this procurement is greatly appreciated.

FOR THE DIRECTOR:

**[Original Signed By]**

Rebecca Benson  
Principal Contracting Officer

**Attachment(s):**

Annex A- Summary of the Requirements

Annex B – Draft Vendor List

## Annex A – Summary of the Requirements

1. Introduction

The NATO Communications and Information Agency (NCIA) is responsible for the follow-on licensing support of Checkpoint security gateways (physical and software) and management components operated by the NATO Cyber Security Centre (NCSC). This proposed Support Contract covers the technical/hardware support required to operate & maintain the existing Checkpoint firewalls alongside the provision & support of additional Checkpoint products and security subscriptions/services required for NATO networks security. The Boundary Protection Service infrastructure, of which Checkpoint equipment is a part, may evolve during the contract period of performance. This includes the provision and support of additional products, but also the removal of no longer required products.

2. Contract Scope

The intent is to award a single contract. The proposed Support Contract will include both firm requirements that are active upon contract award and priced options that may be exercised as needed. Interested and eligible companies may provide for the whole, non-exhaustive, requirements as follows:

- i. Checkpoint security gateways (hardware or software);
- ii. Checkpoint security software blades;
- iii. On-site technical consultancy and support on a call-off basis.

**Table 1: Indicative Checkpoint Firewall and Management Systems Support Requirements**

<b>Collaborative Enterprise Support Standard</b>	
<b>SKU</b>	<b>Count</b>
CPAC-4-1F-B	2
CPAC-8-1C-B	6
CPAC-LOM-B	4
CPAC-MEM-LOM-KIT	6
CPAC-Rails-5000	12
CPAC-RAM8GB-5000	10
CPAC-RM-DUAL-3000	2
CPAP-SG1140-NGTP	1
CPAP-SG1140-NGTP-ADSL-A	1
CPAP-SG3200-NGTP	3
CPAP-SG3200-NGTP-HA	3
CPAP-SG4400-NGFW	1
CPAP-SG4400-NGFW-HA	1
CPAP-SG5100-NGTP-SSD	6
CPAP-SG5200-NGTP	2
CPAP-SG5200-NGTP-HA	2
CPAP-SG5200-NGTP-SSD	3
CPAP-SG5200-NGTP-SSD-HA	3
CPAP-SG5400-NGTP-SSD	2
CPAP-SG5400-NGTP-SSD-HA	2
CPMP-HVPG-U-NG	2

CPMP-VPG-U-NG	1
CPOS-SPRO-1	25
CPPR-CMA-1-HA-NG	1
CPPR-CMA-1-NG	7
CPPR-CMA-2-HA-NG	9
CPPR-CMA-2-NG	3
CPPR-CMA-U-HA-NG	16
CPPR-CMA-U-NG	15
CPPR-MDS-C50-NG	2
CPPR-MDS-MC25-NG	4
CPPR-PRO-50-NG	1
CPPWR-CKP-5-U	1
CPPWR-CKP-5-U2	2
CPPWR-VPG-HA-U	4
CPPWR-VPG-U	4
CPPWR-VPG-U8	3
CPSB-ABOT-S-1Y	2
CPSB-ADNC	10
CPSB-APCL-S-1Y	2
CPSB-ASPM-S-1Y	2
CPSB-AV-S-1Y	2
CPSB-IPS-S-1Y	2
CPSB-URLF-S-1Y	2
CPSG-4C-NGTP	3
CPSG-4C-NGTP-HA	5
CPSG-8C-NGTP	2
CPSG-8C-NGTP-HA	1
CPSG-P203-CPSM-P1003	1
CPSG-P203IU-F-FM	1
CPSG-P203U-CPSM-PU003-F-EPC	1
CPSG-P204IU-F	3
CPSG-P204IU-HA-F	2
CPSG-P204U-CPSM-PU003-F	1
CPSG-P205U-CPSM-P1007-F	2
CPSG-P205U-CPSM-PU007-F	2
CPSG-P205U-F	12
CPSG-P205U-HA-F	8
CPSG-P405-HA	1
CPSG-P405-HA-F	1
CPSG-P407I	1
CPSG-P407I-CPSM-PU003	6
CPSG-P407I-HA	1
CPSG-P805-HA-F	1
CPSG-P807	13
CPSG-P807-HA	8
CPSM-PV1-F	4
CPSM-PV1-PRO-F	4
CPUTM-CKP-3-100	1

### 3. Geographical Implementation

The Contractor shall supply equipment and services to all authorized NATO Command Locations in Europe and North America including any of NATO's Affiliates. The list of existing affiliates is available at:

<http://www.nato.int/cps/en/natolive/structure.htm>