

# Wolves Summit



24-25 MARCH 2020  
WARSAW, POLAND

**11TH EDITION**

# PREVIOUS EDITIONS

WATCH THE AFTERMOVIES, CHECK WHY YOU CAN'T MISS THE 11TH WOLVES SUMMIT!



9TH EDITION

## WOLVES SUMMIT

📅 MARCH 2019



8TH EDITION

## WOLVES SUMMIT CEE LEADERS

📅 OCTOBER 2018

# INNOVATE, NETWORK & GROW

INTRODUCE INNOVATION TO YOUR COMPANY & MAXIMIZE YOUR BUSINESS RESULTS

Wolves Summit is an international conference for startups, investors, corporations, entrepreneurs and SMBs that are interested in creating valuable business connections with relevant people from the world of innovations in technology.

11th edition is on its way. Our focus remains on high-quality 1:1 networking among C-level executives, tech companies, investors, and startups.

450

 **STARTUPS**

2500

 **ATTENDEES**

450

 **CORPORATES & EXECUTIVES**

250

 **INVESTORS**

100

 **SCALEUPS**

4500

 **1:1 MEETINGS**

# THE BEST-QUALITY FORMULA

## STARTUPS APPLY TO JOIN WOLVES SUMMIT FOR FREE

In 2017, we changed the event's formula to ensure the relevance and diversity regarding the business sector and stage of participating startups as well as to give them a chance to meet people crucial for the development of their businesses.

This decision has proven to significantly increase the quality of startups joining and the number of applications we receive. Our goal is to gather the best companies and provide them with leverage to grow and spread their impact.



2016  
2019

We have received **18 280** startup applications.



2019

For the 2020 edition, we have already chosen **450** startup companies to attend Wolves Summit free of charge.



**The selection process will ensure the highest quality of the conference experience.**

# WOLVES SUMMIT SO FAR

IN JUST 4 YEARS WE HAVE GATHERED



**29 364** ↑

TOTAL 1:1 MEETINGS



**17 347** ↑

TOTAL ATTENDEES



**3 071** ↑

TOTAL EXECUTIVES



**3 295** ↑

TOTAL STARTUPS



**1 869** ↑

TOTAL INVESTORS



**77** ↑

COUNTRIES

# WOLVES SUMMIT 2020 IS COMING!

📅 23rd March, Warsaw, Poland

## BEFORE THE CONFERENCE

- ☑ **Evening Networking for Investors only**

📅 24th March, Warsaw, Poland

## CONFERENCE DAY 1

- ☑ **Predefined 1:1 networking**
  - Investor & Startup
  - Business & Startup
  - Business & VC Fund
  - B2B (Corporations & SMBs)
- ☑ **Lectures and Workshops**
  - Innovation, Trends
  - New Technologies
- ☑ **Startup pitching semifinals**
- ☑ **Night events**
  - VIP Party
  - Networking Party

📅 25th March, Warsaw, Poland

## CONFERENCE DAY 2

- ☑ **Predefined 1:1 networking**
  - Investor & Startup
  - Business & Startup
  - Business & VC Fund
  - B2B (Corporations & SMBs)
- ☑ **Lectures and Workshops**
  - Innovation, Trends
  - New Technologies
- ☑ **Startup pitching finals**

# WE CONNECT GLOBAL INNOVATION

- ✓ Business & Analytics
- ✓ Hardware & IoT
- ✓ Financial Services & Security
- ✓ Entertainment & Mobile
- ✓ Healthcare & Well-being
- ✓ Mobility & Transportation
- ✓ Energy & Cleantech
- ✓ E-commerce, Adtech & Martech
- ✓ Manufacturing & materials



# CONTENT AND SPEAKERS





# UNIQUE MATCHMAKING EXPERIENCE

## MEET AND MAKE DEALS ON THE SPOT



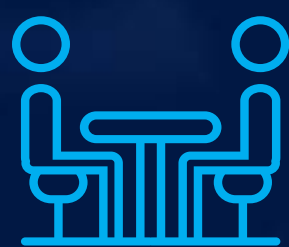
### MATCHMAKING TOOL

Use our software to pre-schedule 1:1 meetings with people who are relevant to you, according to your tags and preferences. Fill up your calendar with 40-60 valuable meetings before the conference even starts.



### NETWORKING NIGHT EVENTS

Two night events: VIP Party and Networking Party. Join the networking parties for all attendees or for VIPs only. Connect with others in a more relaxed and casual environment.



### EVERY MEETING HAS AN ASSIGNED TABLE

Network in dedicated meeting areas prepared for you and the people you have meetings with. We are preparing 3 areas and over 1200 sqm of space with tables to hold 1:1 meetings.



### VIP AREA

Designated area for VIP networking, accessible only to investors, executives and corporations. It makes it easier to meet the right people.



"I can certainly say that the matchmaking facility for Wolves Summit is one of the best I've experienced in Europe."

**Chris Haley**  
01 Ventures

# NETWORKING AND NIGHT EVENTS



# WHY SHOULD I BECOME A SPONSOR?

1

Find innovation on the European and global markets

2

Share knowledge with corporates, VCs and startups

3

Learn best practices in implementing innovation

4

Find partnership and investment opportunities

5

Gain brand exposure

6

Meet potential clients



# THEY HOWL ABOUT WOLVES SUMMIT



**Michał Ptak**

Head of IT Product Management and Pre-sales Team

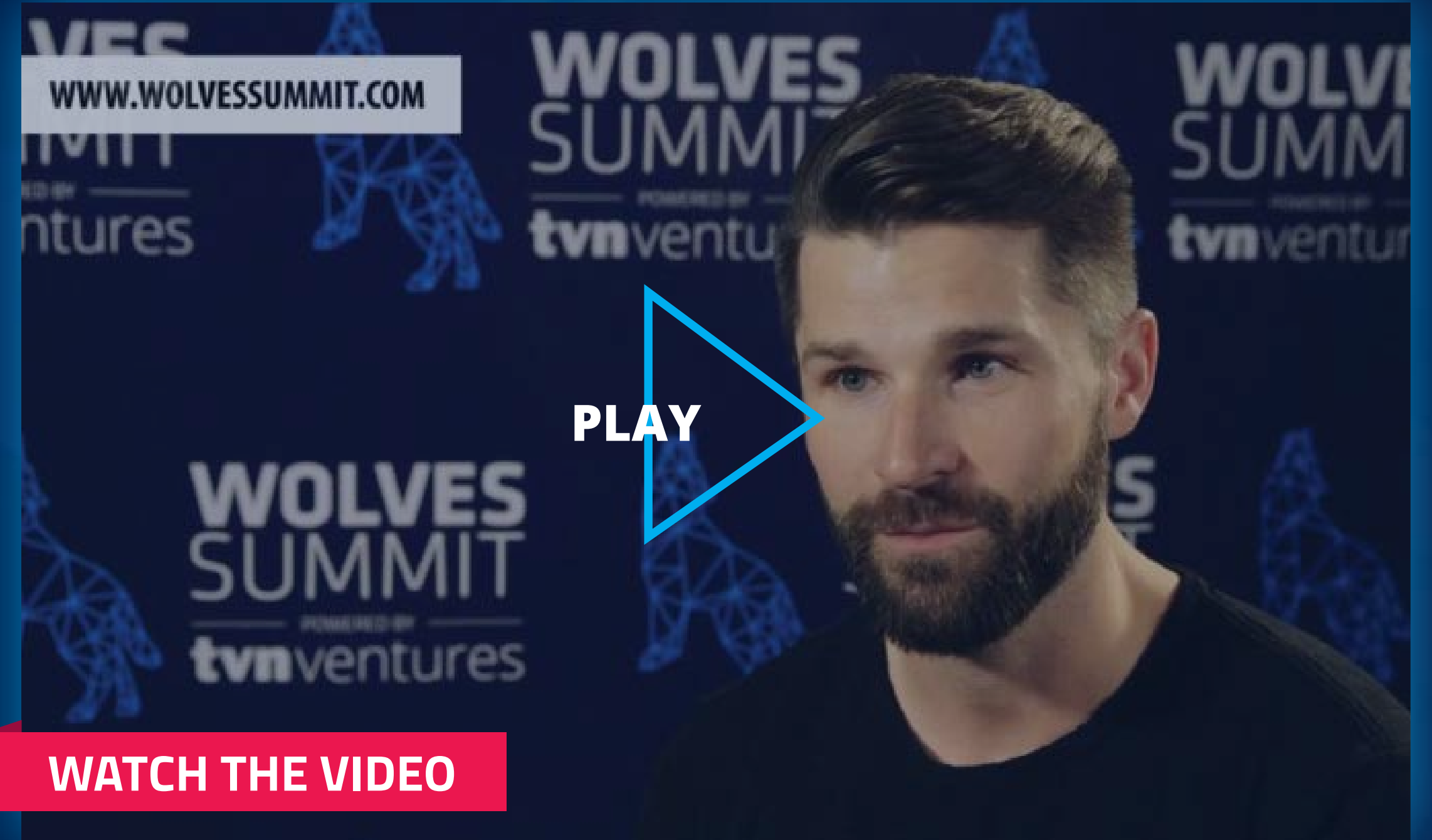
Samsung

## “ BUSINESS:

1. An extraordinary set of startups with a precise description for the fast business match [supported by an online app]
2. Supplementary lectures make the Summit more content-driven and focus attention on key success factors
3. Summit of highly motivated and self-driven individuals!

## ORGANIZATIONAL:

1. Wide & various set of startups gathered in one “marketplace” make the process efficient!
2. Smartly organized, short one-on-one sessions with startups increase matching success ratio. “



## OPINIONS ON WOLVES SUMMIT

# PARTNERS AREA AND STARTUP EXPO



# THEY HOWL ABOUT WOLVES SUMMIT



"Wolves Summit is an amazing experience. I am incredibly impressed with the quality of content, the quality of startups, the organization and interactivity. Thumbs up!"

**Rodney Sampson**  
Chairman  
Opportunity Hub



"Wolves Summit is a perfect opportunity to learn about new trends not only among startups but in marketing as well. It's a very good place to network. We can meet a lot of people and learn from them."

**Anna Kosińska**  
Employer Branding and Communication  
KMD Poland



"I had a lot of meetings, probably a ratio of 40-60 in the building and at the bar. I met a lot of people at the Networking Party and got some really good ideas off them. That was worthwhile, excellent value."

**Jeremy Wright**  
Sales Director EMEA  
XCom



"At the Wolves Summit, we can meet with people that have creative ideas, work together and invite them to our acceleration programs."

**Grzegorz Pawlicki**  
Director of Innovation and Customer Experience  
PKO BP

# THEY HOWL ABOUT WOLVES SUMMIT



"Most important and the most unique factor was the 1:1 meetings, if you do the calculation on cost per meeting, it's the best value for money you can find."

**Eliav Alaluf**

Founding Partner

Follow[the]Seed Capital



"Thank you for organization of the Wolves Summit. It exceeded my expectations, great job! The quality of companies is pretty impressive! I would not have expected that many UK and other international companies."

**Maren Eckloff-Boehme**

CFO & Operating Partner

e.ventures



"There are plenty of experienced business executives that can partner up with agile startups and build a better future for both parties. Conferences like Wolves Summit are crucial because of the meeting spots – that's how the talks start if you're looking for innovation."

**Mateusz Nowak**

Mateusz Nowak - Partner

Mazovia Capital



"We are at Wolves Summit because we need to be here; we are a huge corporation looking for the cooperation with startups, for new, fresh ideas."

**Krzysztof Dzięcioł**

CEO

Polish Post (Poczta Polska Usługi Cyfrowe)

# LEARN THE BEST PRACTICES

FROM OUR SPEAKERS!

INNOVATION & TECHNOLOGY TRENDS

CORPORATE - STARTUP PARTNERSHIP

WORKSHOPS

STARTUP PITCHING

PREVIOUS SPEAKERS:



**Max Rimpel**  
Index Ventures



**Ruthy Kaidar**  
Microsoft



**Marta Krupinska**  
Google for Startups UK



**Bryony Cooper**  
Arkley-Brinc.vc



**Tim Draper**  
Draper Associates



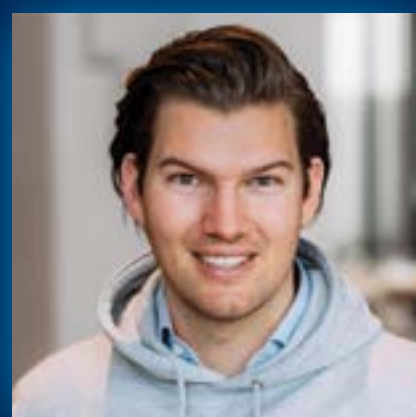
**Gen. Pete Worden**  
NASA



**Jowan Österlund**  
Biohax International



**Michael Höllerer**  
Raiffeisen Polbank



**Valentin Stalf**  
Number26



**Laura Roguet**  
Korelya Capital



**Mike Lemberger**  
VISA Europe



**Jadwiga Emilewicz**  
Ministry of Entrepreneurship  
and Technology



# WHO IS ATTENDING

- ✓ **BUSINESS UNITS:** Strategy, R&D, Innovation, IT, Digital, Sales, Marketing
- ✓ **STARTUPS** from 9 major industries coming from 77 countries
- ✓ **TECH COMPANIES**
- ✓ **VENTURE CAPITALS**
- ✓ **SMB**



# PLACE

## LET'S HOWL IN WARSAW!

The city of Warsaw is co-organizing Wolves Summit. It is a modern city with vast opportunities and an environment that supports startups, innovation, entrepreneurship, and creativity.

Warsaw has good transport connections from European cities as well as international airports that handle dozens of airline companies.

### Venue:

**Palace of Culture and Science**



# MEDIA COVERAGE

## TV & RADIO



## PRINT MEDIA



## SOCIAL MEDIA



+ 23k likes

## ELECTRONIC MEDIA



# INVESTORS THAT ATTEND WOLVES SUMMIT



**CONTACT WIKTORIA IN ORDER  
TO LEARN MORE ABOUT WOLVES SUMMIT**

# Wolves Summit



**Wiktoria Nycz**

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*Connect with new clients and business partners.  
Network and introduce innovation to your business.*

