



Polish offer for Slovak business
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About the presenter:

Agnieszka Kubaszewska-Monik

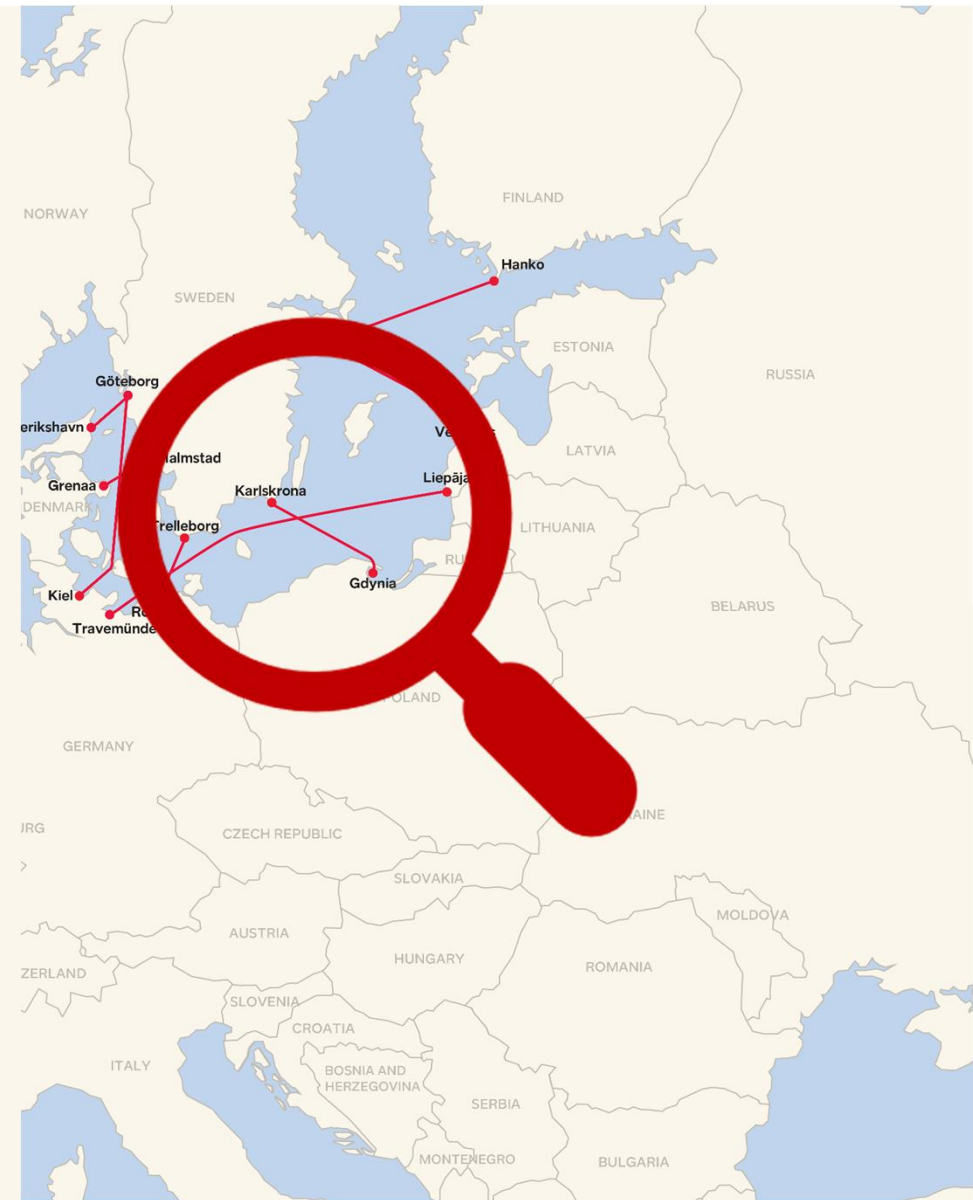
Freight Commercial Manager

Baltic Sea South

Paweł Hillar

Area Sales Manager

Baltic Sea South



Stena Line in numbers



5000
employees



18 ferry routes
6 owned ports



39 vessels
27 000 yearly sailings



360+
energy saving
projects



2.1
million freight
units*



1.8
million cars*



6.5
million guests*



17.6
billion SEK
in turnover*

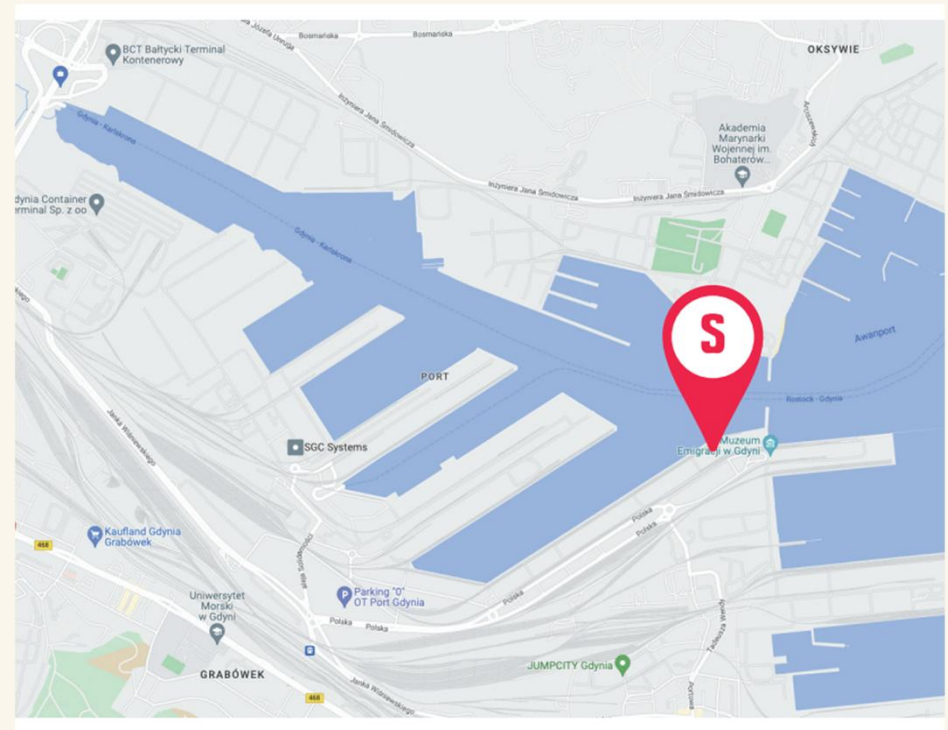
*2022

Connecting Europe for a sustainable future

through 18 routes between 10 countries



GDYNIA -New Public Ferry Terminal



Designed for maximum efficiency, the three E-flexers include several emission-reducing technologies

A streamlined hull with a unique shape that allows them to glide easily through the water.

Faster loading and offloading, which means less time in port and more time at sea to complete their journey, reducing the need to use more fuel for acceleration.

New propellers that use fixed-propulsion power; this keeps vessels at the right speed on less power. On top of that, one propeller is feathered to minimise resistance in the water.

Two engines instead of four, with an ability to run on just one propeller and engine, meaning lower fuel consumption.

Environmentally friendly anti-fouling paints that safely repel organisms like barnacles from ship hulls to help them run more efficiently. 10% barnacle coverage needs 36% extra power to keep the same speed. So keeping our vessels free of barnacles really can have an impact on our emissions.



Putting the E in efficiency with our new E-flexers

Three of our five new E-flexer vessels have now arrived: Stena Estrid, Stena Embla and Stena Edda. While they are brand-new vessels, they celebrate our Swedish heritage. The E names both mark their place in the E-flexer family, and take their origins from Norse mythology. Embla, for example, was the first female created by the gods, while Estrid means divinely beautiful.

The new E-Flexer has been delivered to Stena Line!
This 240 m ferry - Stena Estelle and Stena Ebba already operating on Gdynia-Karlskrona route!

Why are we here today?

- Gdynia – Karlskrona route represents a great alternative for Slovak cargo bound to Sweden and Scandinavia
- Operating from brand new Public Ferry Terminal in Gdynia
- Brand new ferries on Gdynia-Karlskrona. Stena Estelle and Stena Ebba – new build E-flexer vessels with capacity of 1.200 passengers and 3.600 freight lane meters each
- Up to +50% space increase in 2023 up to +50% due to the new tonnage entry
- Vessels provide efficient loading and unloading with drive-through lanes on the two levels



Perfect gateway for Slovak cargo to Scandinavia



Key Facts

- Sailing time of 10,5 hrs – fully incorporating driver pause time required.
- Easy access to Gdynia via A1 highway on the whole stretch in Poland
- Sweden within your reach – very short distance to main Swedish destinations (Jonkoping, Norrkoping, Stockholm area)
- Regular sailings – 3 - 4 per day.
- Digital Capabilities within your reach
Web-based booking management - Stena Line Freight Portal - allowing Customers to make, modify and cancel the bookings 24/7.
Freight Driver App offers same functionalities via smartphones to manage your bookings at spot.
- Very well-organized system for unaccompanied traffic.



Transport with us

With 27,000* departures every year and Europe's most comprehensive route network we offer reliability and frequency few other operators can match.

We enable trade and transport in Europe to link sea, road and rail together. We have more than 20 years experience of direct rail shipment and offer several intermodal solutions from north to south.

GDYNIA – KARLSKRONA offers unrivaled opportunities for Slovak cargo flows to Sweden and Scandinavia.

*2022

The background of the advertisement is a vibrant red. On the right side, there is a circular vent with a dark grid pattern. Three vertical, weathered metal rods are positioned in the center-left area, partially overlapping the text.

Connecting Europe for a Sustainable Future

We offer affordable and seamless ferry transportation with an absolute commitment to safety and reliability, and a reduced environmental footprint.

Everything we do is based on our core values: care for our customers, care for resources and care for each other.

Thank you!

