

NATO Support and Procurement Agency (NSPA)

Capellen | Luxembourg

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NATO UNCLASSIFIED

Capellen, 22.07.2024

SUBJECT: Common SACT HQ Fuel Supply Chain and NSPA Commercial Fuel Support Day.

Dear Ladies and Gentlemen,

I am pleased to announce that NSPA will be organizing a common event regarding fuel supply on **9th of October 2024** at the **NSPA premises in Capellen, Luxembourg**.

As a result of the war in Ukraine, NATO reinforced its force posture in the eastern Europe. Fuel services and related capabilities are key enablers to deploy, reinforce and sustain the large multinational forces.

Supreme Allied Command Transformation (SACT) HQ is developing a Fuel Supply Chain Capability Program Plan (FSC CPP) common funded by NATO to improve fuel supply for NATO troops deployed to protect NATO countries territory. In parallel, NSPA is developing new commercial Fuel capabilities in support of its customers. In view of these new challenges and the resulting NATO logistics policy, NSPA is willing to host industry and NATO Fuel Logistics experts to facilitate an exchange on future opportunities.

An aim of this event is to provide information on fuel business opportunities with both FSC CPP and NSPA as well as to identify commercial service providers to adapt existing NSPA Fuel contracts to the new challenges and to address capability shortfalls. It will be also an opportunity to support the registration of additional companies in the NSPA source file, as well as help companies in their daily use of the NSPA e-Procurement Portal.

These insightful talks will be complemented by interactive committee sessions, providing an arena for constructive dialogue and collaborative problems-solving.

We are aiming at hosting companies capable of:

- acquiring bulk ground and air fuel, including Sustainable Aviation Fuel as well as tactical fuel handling equipment;

- storing fuel in both fixed and deployable capabilities;
- transporting fuel by road, rail or waterways;
- distribution of fuel at tactical level;
- as well as integrators able to deliver those solutions in NATO member's territory.

The focus of this event is on identifying strong regional players who can support operations during peace, crisis and war in the Baltic States, Sweden, Finland, Poland, Slovakia, Czechia, Romania, Bulgaria, Greece and Türkiye.

This event offers an invaluable platform for fostering deeper relationships and enhancing collective understanding of the intricate challenges and opportunities inherent to operating Fuel supply. By engaging in discussions, sharing insights, and proposing ideas, we can pave the way for future collaborations that hold immense potential.

The tentative agenda at annex 1 will provide generic SACT and NSPA presentations to attending companies, together with workshops dedicated to specific topics and have access to NSPA Source File registration for the companies not registered so far.

Please communicate your interest to participate by completing the online registration form, no later than **12th of August 2024 COB**.

The final agenda and administrative details will be released shortly thereafter to the interested companies within the targeted industry.

I look forward to your participation in what promises to be an exceptional event.

Sincerely,

Britt NEWELL Competition Advocate Per order

Annex: Tentative Agenda

08h00 – 08h55	In processing / Welcome Coffee
09h00 - 09h05	Administrative Remarks
09h05 – 09h25	NSPA Director of Operations Welcome Remarks
09h25 – 10h55	Briefing on NSPA Fuel Activities and Opportunities
10h55 – 11h05	Group photo
11h05 – 11h25	Coffee Break
11h25 – 11h45	NSPA Procurement Division / Briefing on How to do business
	with NSPA
11h45 – 12h30	Briefing on ACT Fuel Supply Chain CPP (NATO Unclassified)
12h30 – 13h45	Lunch Break
13h45 - 16h45	B2B meetings / workshops between NSPA / ACT & Fuel
	companies
16h45 - 17h00	Wrap up & Closing Remarks
Parallel program	
09h30 - 16h30	Registration to NSPA Source File – 15mn B2B
09h30 – 16h30	E-Procurement Portal Helpdesk – 15mn B2B