

NCIA/ACQ/2020/13095

27 February 2020

## Notification Of Intent to Invite Bids

### Implement Increment 2 of the NATO Common Operational Picture (NCOP)

#### IFB-CO-115049-NCOP

Total Estimated Value: EUR 5,288,312

Work-package 4 - NCOP-2 Implementation to Core Sites (**EUR 4,127,230**)

Work-package 7 - NCOP-2 Implementation to additional sites and NRF (**EUR 1,161,082**)

The NCI Agency is planning to issue an Invitation for Bids (IFB) to deploy NCOP Increment 2. This project will include the installation, activation, training and support.

It is planned to issue the IFB in accordance with standard International Competitive Bidding (ICB) procedure, i.e. lowest priced technically compliant Bid.

The NCI Agency expects to issue the formal Invitation for Bid (IFB) in Q2 2020 with an anticipated contract award in Q4 2020.

**NCI Agency Point of Contact (POC): Mr. Radu Munteanu**

E-mail: [Radu.Munteanu@ncia.nato.int](mailto:Radu.Munteanu@ncia.nato.int)

To : See Distribution List (Attachment A)

Subject : Notification of Intent to Invite Bids  
Implement Increment 2 of the NATO Common Operational Picture  
(NCOP) IFB-CO-115049-NCOP

Reference(s) : AC/4-D2261, 1996 Edition, NATO Security Investment Programme,  
Procedures for International Competitive Bidding

1. The NCI Agency, as the Host Nation, hereby gives notice of its intent to issue an Invitation for Bid (IFB) for the deployment of Increment 2 of the NATO Common Operational Picture (NCOP-2).
2. A high-level summary of the technical requirements of the Invitation for Bid is set forth in Attachment B to this letter. These requirements are being refined as part of the preparation of the Invitation for Bid.
3. The reference for the Invitation for Bid is **IFB-CO-115049-NCOP**, and all correspondence concerning this IFB should reference this number.
4. The IFB will be comprised of the costed and evaluated basic scope (TBCE WP4 - NCOP-2 Implementation to Core Sites) and one costed and evaluated option (addressing respective scope related to TBCE WP7: NCOP-2 implementation to additional sites). The IFB will also include an option to provide post-Final System Acceptance training courses in the case where NCI Agency does not have the capacity to deliver courses at that time.
5. The NCI Agency will award the resulting contract on the basis of the lowest priced, technically compliant bid received, in accordance with the procedures set forth in the Reference.
6. It is planned to award a single firm-fixed price contract for the deployment of 5 installation locations, 10 organisations and one supporting organisation (NCIA).
7. No partial bidding will be accepted.
8. National Responsible Authorities are kindly requested to provide Declarations of Eligibility (DoE) to the NCI Agency, **not later than 35 days of the date of this letter**, of qualified and certified companies that may be interested in receiving an Invitation for Bid for this project. In addition to the information required by Annex 1, Section 5.2, *Eligibility*, of the procedures at Reference A, the DoE should include the following information for each of the nominated companies:
  - a) Official company name and address that would be included on a contract.
  - b) Company point of contact, telephone number and e-mail address.
  - c) Mailing address, if different than the address in 'a' above, to be used for any IFB materials that would need to be sent via regular postal mail.

The DoE should be sent by email to the following point of contact:

NATO Communications and Information Agency  
Attention: Radu Munteanu – Contracting Officer  
E-mail: [Radu.Munteanu@ncia.nato.int](mailto:Radu.Munteanu@ncia.nato.int)

9. The NCI Agency plans to issue the IFB in April 2020 with a bid closing date in August 2020. Contract award is planned for November 2020.
10. Bidders will be required to declare a bid validity of twelve (12) months from closing date for receipt of bids, supported by a bid guarantee of €300,000. If the selection and award procedure exceed the bid closing date by more than twelve (12) months, the NCI Agency may request firms voluntarily extend the validity of their bids and the bid guarantee accordingly. Bidders may decline to do so, withdraw their bid and excuse themselves from the bidding process without penalty.
11. The National Authorities are advised that the IFB package is expected to be NATO UNCLASSIFIED.
12. The successful bidder may be required to handle and store classified information up to the level of "NATO SECRET". In addition, execution of the proposed contract may require, in accordance with NATO Security Policy C-M(2002)49, personnel of the successful bidder to be required to hold individual security clearances of "NATO SECRET". Only firms maintaining such cleared facilities and the appropriate personnel clearances will be able to perform the resulting contract.
13. The NCI Agency point of contact for this IFB is Radu Munteanu, who can be reached at e-mail: [Radu.Munteanu@ncia.nato.int](mailto:Radu.Munteanu@ncia.nato.int) or by phone at +31 70 374 30 15. Your assistance in this procurement is greatly appreciated.

For The Director of Acquisition:



Jean-Luc Guellec  
Principal Contracting Officer

**Attachments:**

- A. Summary of Requirements
- B. Distribution List

## **ATTACHMENT A– Summary of Requirements**

### **IFB-CO-115049-NCOP**

#### **Implement Increment 2 of the NATO Common Operational Picture (NCOP)**

##### **1. Background**

- 1.1. The objective of the Bi-Strategic Command Automated Information System (Bi-SC AIS) is to provide NATO commands (Strategic, Joint Force and Component Commands) with effective and integrated Core (common to all users) and Functional (specific to staff functions) Services within both static and deployed contexts. The range of Functional Services for support to the operational commanders include the Command and Control (C2) capabilities for Air, Land, Maritime and Joint Operations as well as Intelligence and Logistics. The Bi-SC AIS NATO Common Operational Picture service is henceforth referred to as NCOP.
- 1.2. The NCOP services shall be available for static and deployed headquarters. The implementation sites are part of the NATO Command Structure and its supporting organisations.
- 1.3. NCOP must be capable of receiving relevant information products from NATO Community of Interest (formerly, Functional) Services that are being acquired and delivered in the Bi-SC AIS context and from national systems in order to establish and manage the COP. Similarly, NCOP must be able to share the produced COP with the NATO Functional Services and national systems to meet its purpose. Mechanisms for information exchange with these service/systems are therefore a key part of NCOP.

##### **2. Schedule**

- 2.1. The release of the Invitation For Bid is scheduled for April 2020, aiming at an Effective Date of Contract of November 2020.
- 2.2. The first operational baseline of NCOP-2 will be released in Jan 2022, followed by a second baseline in Aug 2022.

##### **3. Scope**

The project scope includes:

- installation, activation, migration from NCOP-1 to NCOP-2 to authorized sites
- training engineering including the production of training materials and training database, and multiple end-users trainings
- initial support and operational testing & evaluation.

##### **4. Technical Constraints**

- 4.1. The contractor will deploy NCOP-2 on multiple domains (i.e., NATO S\*cret, NATO Unclassified, and Mission S\*cret).
- 4.2. From a site, one or many operational node can be activated.
- 4.3. During the deployment phase, patches may have to be applied. No more than two patches by baseline are expected.