



NATO Support and
Procurement Agency
(NSPA)

Capellen | Luxembourg

Patrick Fesquet

Director of Procurement
Directeur des Achats

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Capellen, 8 Avril 2022

SUBJECT: **NSPA Commercial Transport Conference/Industry Day.**

Dear Ladies and Gentlemen,

I am pleased to announce that NSPA is organizing the 1st Commercial Transport Conference/Industry Day on **5th July 2022** in **NSPA premises in Capellen Luxembourg**.

Commercial lift capacities are extensively used for military specific requirements.

The aim of this Capability Based Industry Day is to provide information on the transportation business opportunities with NSPA and to identify commercial transportation service providers that are willing to fill existing NSPA Transportation System (NTS) capability shortfalls.

It shall bring together military and NSPA specialists with NATO Commercial Transport Companies to exchange operational, technical and logistics information and allow registration in NSPA Source file and particularly for:

- **Transportation of NATO Security / Classified material and explosives**
- **Multimodal Transportation Companies**
- **Rail Transport Companies**
- **SEA Lift Transport Companies**
- **Transport Companies in Africa**
- **Freight Forwarding Services between UK and Europe**

NSPA and the Military Commands Representatives will brief the attending companies on the business opportunities. This event will offer the possibility of **exchanging with NSPA Transportation Experts and Procurement Staff**.

Please communicate your interest to participate by email to industry.info@nspa.nato.int no later than **30 April 2022**, together with the key details of the category does your product/service fall (annex 2).

I look forward to your participation in what promises to be an exceptional event.

Sincerely,

Patrick
FESQUET

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Patrick FESQUET
Director of Procurement

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Annex 1: Tentative Agenda

09h00 - 09h30	In processing and Welcome Coffee
09h30 - 09h40	Administrative Remarks
09h40 – 9h50	NSPA Director of Support to Operations / Welcome Remarks
09h50 – 10h00	NSPA Director of Procurement / Welcome Remarks
10h00 – 10h20	Coffee Break
10h20 - 12h00	NSPA Transportation & Warehousing Division / Briefing on NSPA Transportation Activities and Opportunities
12h00 – 12h30	NSPA Procurement Division / Briefing on How to do business with NSPA
12h30 – 13h45	Lunch Break
13h45 – 15h15	Transportation Operations Challenges provided by Military Commands
15h15 - 16h30	Schedule meeting with NSPA Transport community/ Coffee Break
16h30 - 17h00	NSPA Director of Support to Operations & NSPA Director of Procurement / Wrap up & Closing Remarks
Parallel program	
09h30 - 16h30	Registration to NSPA Source File